



United States of America

Significant achievements in 2011

- **Developed and implemented a Congressional and State Department Strategy:** Organized three separate visits of the Director General to meet with select Members of Congress, Congressional staff and key stakeholders in Washington D.C. to elevate the importance of agriculture investment and development in the Western Hemisphere.
 - Improved and established direct relationships between the Director General and high level officials in the State Department Chief of Staff to Secretary Clinton, Assistant Secretary for International Organizational Affairs, Assistant Secretary for Economic, Energy and Business Affairs, Heads of the USAID Food Security Bureau, USDA Secretary of Agriculture, and US Ambassadors to the Organization of American States (OAS).
 - Established direct relationships between the Director General and Members of Congress to preserve IICA's quota and promote its technical agenda. The Director General and US Representative personally met with nine Members of Congress. The US Representative also met with the Congressional Staff of five other Members of Congress. Results thus far include two letters of endorsement from Congressman Engel to Congress and the State Department.
 - Developed and distributed brochure on the benefits of agricultural investment to the US entitled, "Investing in Agriculture for Sustainable Food Security: Latin America and the Caribbean (LAC)".
 - Secured two meetings between the Director General and the U.S. Secretary of Agriculture; received an award of over US\$4 million dollars from the Food for Progress Program for specific projects in the Caribbean and discussed areas of joint collaboration in food safety, climate change, biotechnology and rural development.

- **Advanced Agricultural Insurance and Risk Management in LAC through several initiatives:**
 - At the request of the World Bank, served on the Steering Committee that approves funds and monitors agricultural insurance projects. Five projects totaling \$500 000 are not active. Two projects are executed in coordination with IICA, including the distance learning project organized by IICA-Uruguay.
 - Conceptualized, coordinated and began execution of the agricultural insurance project funded by the FonDG with multiple components including a state of the art publication profiling and evaluating private and public insurance programs on a country by country basis in LAC.
 - Participated and presented IICA activities at the International Conference, *“Taller Internacional, Seguros para la Adaptación al Cambio Climático en el Sector Privado, Productivo y Financiero”* in Peru. Participation led to further discussions with senior local government officials and International insurance providers to determine potential areas of mutual interest and follow-up for 2012.