FIRST, WE IDENTIFIED THE NEED TO:

1. Strengthen articulation entities and consensus in two areas: a) institutional framework support for the chain; b) within the chain
2. Strengthen the development of associative experiences, particularly in the primary link of the chain
3. Strengthen extension and technical assistance services in aspects such as agro-entrepreneurial, associative and trade management (for both technical persons and producers)
4. Promote the reduction of the high level of post-harvest losses throughout the chain
5. Overcome deficiencies and critical issues in health and bromatological management
6. Strengthen existing marketing systems in the chains and expand trade options
7. The need for awareness and support for creating opportunities for interaction and collaboration
8. Development of plans to strengthen the capacities of the technical teams in the territory in:
   - leadership and extension
   - associativity, business practices, trade, and added value
   - post-harvest loss management
   - Good Agricultural Practices
9. Technical support for developing and improving processes and trade links along the chain

NEXT, WE AGREED TO FOCUS OUR EFFORTS ON:

7. The need for awareness and support for creating opportunities for interaction and collaboration
8. Development of plans to strengthen the capacities of the technical teams in the territory in:
   - leadership and extension
   - associativity, business practices, trade, and added value
   - post-harvest loss management
   - Good Agricultural Practices
9. Technical support for developing and improving processes and trade links along the chain
10. Base line of the chain developed, published, and disseminated
11. Foundations for the Inter-Institutional Board for Support to the Corrientes Green Belt chain established, which recently began operating
12. Processes to strengthen institutional and technical capacities implemented and under way, involving 7 institutions, 237 technicians and territorial development agents
13. Proposals to strengthen the marketing channels of the chains and plans for technical exchanges with Brazil developed in order to gather information on innovative channels and instruments for commercialization, from the green belt of Brasilia
14. Training program for educators in agricultural-technical schools in GAP (through Agreement between Ministry of Production and Ministry of Education of Corrientes province) developed and implemented
15. Links managed for ensuring that there is institutional support for critical and precise issues relating to the chain: MINAGRO National Food Loss Program, INTA-PROHUERTA, ArgenINTA
16. Consolidating the Inter-Institutional Board of Support for the Corrientes Green Belt Chain
17. Strengthening capacities in:
   - associativity and business practices of the actors in the chain
   - Good Agricultural Practices (GAP)
   - post-harvest losses
   - facilitating commercial innovation
18. Designing processes for institutional strengthening commercialization channels and horticultural markets

AND THEN, WE BEGAN TO ACHIEVE RESULTS:

10. Base line of the chain developed, published, and disseminated
14. Training program for educators in agricultural-technical schools in GAP (through Agreement between Ministry of Production and Ministry of Education of Corrientes province) developed and implemented
15. Links managed for ensuring that there is institutional support for critical and precise issues relating to the chain: MINAGRO National Food Loss Program, INTA-PROHUERTA, ArgenINTA
13. Proposals to strengthen the marketing channels of the chains and plans for technical exchanges with Brazil developed in order to gather information on innovative channels and instruments for commercialization, from the green belt of Brasilia
16. Consolidating the Inter-Institutional Board of Support for the Corrientes Green Belt Chain
17. Strengthening capacities in:
   - associativity and business practices of the actors in the chain
   - Good Agricultural Practices (GAP)
   - post-harvest losses
   - facilitating commercial innovation
18. Designing processes for institutional strengthening commercialization channels and horticultural markets

IN 2017 WE ARE FOCUSING ON:

14. Training program for educators in agricultural-technical schools in GAP (through Agreement between Ministry of Production and Ministry of Education of Corrientes province) developed and implemented
15. Links managed for ensuring that there is institutional support for critical and precise issues relating to the chain: MINAGRO National Food Loss Program, INTA-PROHUERTA, ArgenINTA
13. Proposals to strengthen the marketing channels of the chains and plans for technical exchanges with Brazil developed in order to gather information on innovative channels and instruments for commercialization, from the green belt of Brasilia
16. Consolidating the Inter-Institutional Board of Support for the Corrientes Green Belt Chain
17. Strengthening capacities in:
   - associativity and business practices of the actors in the chain
   - Good Agricultural Practices (GAP)
   - post-harvest losses
   - facilitating commercial innovation
18. Designing processes for institutional strengthening commercialization channels and horticultural markets

Work carried out by IICA under the Flagship Project on Agricultural Chains, together with counterparts, partners and key chain stakeholders
Inter-American Institute for Cooperation on Agriculture • Headquarters, San José, Costa Rica • Phone (+506) 2216 0222 • www.iica.int