

Modified Proposed 2012-2013 Program Budget

The modified proposal is based on the following:

- The total amount of assessed quotas is unchanged from the 2011 Program Budget.
- The new quota scale for 2012, approved by the OAS General Assembly on June 7, 2011, in Resolution AG/RES.2696 (XLI-0/11), has been applied.
- Over-quota contributions for Argentina, Guatemala, Mexico and Uruguay for each year of the biennium, as well as the positive pronouncement on the part of Belize, have been taken into consideration.
- Miscellaneous income is kept at US\$6.1 million per year, financed with the US\$3.5 million estimated to be generated and US\$2.6 million from the Miscellaneous Income Fund.

The total amount of the Regular Fund will be US\$33,784,900 for 2012 and US\$33,899,800 for 2013. **(See Table No. 2.)**

These budget amounts imply that shortfalls of US\$1,879,900 in 2012, and an additional US\$717,525 in 2013, will have to be covered, as a result of: i) variations in local personnel costs, generated by government-decreed salary increases; the need to remain competitive in national labor markets, as a means of partially offsetting the turnover in personnel, which in recent years has been 11%; and negative exchange rate impacts due to the revaluation of certain local currencies; and ii) an increase in international personnel costs as a result of a partial adjustment for inflation in 2012 and post adjustments in 2012 and 2013, in which local inflation and the impact of the exchange rate play a role.

The following measures are proposed to cover these shortfalls:

- To cut back operating costs (major objects of expenditure 3 to 9, excluding personnel) by US\$746,138 in 2012 (6.2%) and an additional US\$602,625 in 2013 (5.4%), as detailed in **Table No. 9**.
- To eliminate six personnel positions in the following areas:
 - Biotechnology and Biosafety
 - Clean Energies
 - Risk Management and Reduction in Agriculture and Agribusiness
 - Formulation of Technical Cooperation Projects

Tables 1 to 10 present the proposed 2012-2013 Program Budget in detail.

*Overall Budget
2011 and 2012 - 2013 Program Budget
(US\$ x 000)*

RESOURCES BY SOURCE	2011	2012	2013
REGULAR FUND:			
QUOTAS OF MEMBER STATES	27.298,2	27.684,9	27.799,8
MISCELLANEOUS INCOME	6.100,0	6.100,0	6.100,0
TOTAL REGULAR FUND	33.398,2	33.784,9	33.899,8
EXTERNAL RESOURCES FOR PROGRAMS AND PROJECTS*	154.582,0	158.451,6	141.274,6
INSTITUTIONAL NET RATE	10.097,3	10.228,4	9.628,9
TOTAL	198.077,5	202.464,9	184.803,3

* / Estimates. Final figures will depend on the agreements signed.

Table No. 2

2012-2013

Program Budget

Quota Scale of the Member States and Miscellaneous Income for 2012 and 2013 Based on the OAS Quota Scale for 2012¹ (US\$)

MEMBER STATES	2011		2012	2012			2013			VARIATIONS					
	IICA		OEA	IICA			IICA			2012-2011		2013-2012			
	%	US\$	%	%	ASSESSED QUOTA	OVER- QUOTA	TOTAL QUOTAS	%	ASSESSED QUOTA	OVER- QUOTA	TOTAL QUOTAS	US\$	%	US\$	%
					US\$ ³	US\$ ³	US\$ ³		US\$ ³	US\$ ³	US\$ ³				
Antigua and Barbuda	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Argentina	3,211	883.304	2,408	2,408	662.400	220.900	883.300	2,408	662.400	220.900	883.300	-4	0,0%	0	0,0%
Bahamas	0,077	21.182	0,062	0,062	17.100	0	17.100	0,062	17.100	0	17.100	-4.082	-19,3%	0	0,0%
Barbados	0,060	16.505	0,045	0,045	12.400	0	12.400	0,045	12.400	0	12.400	-4.105	-24,9%	0	0,0%
Belize	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Bolivia	0,046	12.654	0,049	0,049	13.500	0	13.500	0,049	13.500	0	13.500	846	6,7%	0	0,0%
Brazil	7,953	2.187.765	9,941	9,941	2.734.600	0	2.734.600	9,941	2.734.600	0	2.734.600	546.835	25,0%	0	0,0%
Canada	13,761	3.785.469	11,972	11,972	3.293.300	0	3.293.300	11,972	3.293.300	0	3.293.300	-492.169	-13,0%	0	0,0%
Chile	1,073	295.168	1,189	1,189	327.100	0	327.100	1,189	327.100	0	327.100	31.932	10,8%	0	0,0%
Colombia	0,839	230.798	1,049	1,049	288.600	0	288.600	1,049	288.600	0	288.600	57.802	25,0%	0	0,0%
Costa Rica	0,187	51.441	0,221	0,221	60.800	0	60.800	0,221	60.800	0	60.800	9.359	18,2%	0	0,0%
Dominica	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Dominican Republic	0,206	56.668	0,257	0,257	70.700	0	70.700	0,257	70.700	0	70.700	14.032	24,8%	0	0,0%
Ecuador	0,207	56.943	0,258	0,258	71.000	0	71.000	0,258	71.000	0	71.000	14.057	24,7%	0	0,0%
El Salvador	0,105	28.884	0,114	0,114	31.400	0	31.400	0,114	31.400	0	31.400	2.516	8,7%	0	0,0%
Grenada	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Guatemala	0,187	51.441	0,168	0,168	46.200	5.200	51.400	0,168	46.200	5.200	51.400	-41	-0,1%	0	0,0%
Guyana	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Haiti	0,045	12.379	0,034	0,034	9.400	0	9.400	0,034	9.400	0	9.400	-2.979	-24,1%	0	0,0%
Honduras	0,045	12.379	0,051	0,051	14.000	0	14.000	0,051	14.000	0	14.000	1.621	13,1%	0	0,0%
Jamaica	0,123	33.836	0,093	0,093	25.600	0	25.600	0,093	25.600	0	25.600	-8.236	-24,3%	0	0,0%
Mexico	8,141	2.239.482	8,281	8,281	2.278.000	105.300	2.383.300	8,281	2.278.000	217.300	2.495.300	143.818	6,4%	112.000	4,7%
Nicaragua	0,045	12.379	0,034	0,034	9.400	0	9.400	0,034	9.400	0	9.400	-2.979	-24,1%	0	0,0%
Panama	0,163	44.839	0,158	0,158	43.500	0	43.500	0,158	43.500	0	43.500	-1.339	-3,0%	0	0,0%
Paraguay	0,124	34.111	0,093	0,093	25.600	0	25.600	0,093	25.600	0	25.600	-8.511	-25,0%	0	0,0%
Peru	0,553	152.123	0,688	0,688	189.300	0	189.300	0,688	189.300	0	189.300	37.177	24,4%	0	0,0%
Saint Kitts and Nevis	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Saint Lucia	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Saint Vincent and the Grenadines	0,022	6.052	0,022	0,022	6.100	0	6.100	0,022	6.100	0	6.100	48	0,8%	0	0,0%
Suriname	0,045	12.379	0,034	0,034	9.400	0	9.400	0,034	9.400	0	9.400	-2.979	-24,1%	0	0,0%
Trinidad and Tobago	0,152	41.813	0,180	0,180	49.500	0	49.500	0,180	49.500	0	49.500	7.687	18,4%	0	0,0%
United States of America	59,470	16.359.412	59,470	59,470	16.359.400	0	16.359.400	59,470	16.359.400	0	16.359.400	-12	0,0%	0	0,0%
Uruguay	0,181	49.791	0,214	0,214	58.900	2.300	61.200	0,214	58.900	5.200	64.100	11.409	22,9%	2.900	4,7%
Venezuela	2,060	566.679	2,186	2,186	601.300	0	601.300	2,186	601.300	0	601.300	34.621	6,1%	0	0,0%
SUB TOTAL	99,235	27.298.239	99,425	99,425	27.351.200	333.700	27.684.900	99,425	27.351.200	448.600	27.799.800	386.661	1,4%	114.900	0,4%
Cuba	0,765	210.441	0,575	0,575	158.200	0	158.200	0,575	158.200	0	158.200	-52.241	-24,8%	0	0,0%
TOTAL CUOTAS	100,000	27.508.680	100,000	100,000	27.509.400	333.700	27.843.100	100,000	27.509.400	448.600	27.958.000	334.420	1,2%	114.900	0,4%
INGRESOS MISCELANEOS²		6.100.000					6.100.000				6.100.000	0	0,0%	0	0,0%
TOTAL FONDO REGULAR⁴		33.398.239					33.784.900				33.899.800	386.661	1,2%	114.900	0,3%

Note: The percentage for Cuba is not taken into consideration when calculating the Member State quotas.

1/ As per Resolution AG/RES. 2696 (XLI-O/11), of the OAS General Assembly of June 7th, 2011.

2/ In 2010 and 2011 miscellaneous income will comprise US\$3,500,000 to be generated and US\$2,600,000 from the Miscellaneous Income Fund.

3/ Rounded off to the nearest one hundred.

4/ The total of the Regular Fund does not include Cuba.

Table No. 3**2012 - 2013
Program Budget****Budget of the Regular Fund
2011 and 2012 - 2013 Program Budget
(US\$ x 000)**

RESOURCES BY SOURCE	BUDGET			VARIATIONS			
	APPROVED	PROPOSED		2012 - 2011		2013 - 2012	
	2011	2012	2013	US\$	%	US\$	%
REGULAR FUND:							
QUOTAS OF MEMBER STATES	27.298,2	27.684,9	27.799,8	386,7	1,4%	114,9	0,4%
MISCELLANEOUS INCOME	6.100,0	6.100,0	6.100,0	0,0	0,0%	0,0	0,0%
TOTAL REGULAR FUND	33.398,2	33.784,9	33.899,8	386,7	1,2%	114,9	0,3%

**Evolution of the Regular Fund in Nominal Values
1994-2011 and 2012-2013 (US\$ x 000)**

PERIOD	QUOTAS	MISCELLANEOUS	REGULAR FUND
1994	26.707,5	2.297,3	29.004,8
1995	27.508,7	2.127,5	29.636,2
1996	27.508,7	2.527,2	30.035,9
1997	27.508,7	3.258,1	30.766,8
1998	27.508,7	2.491,3	30.000,0
1999	27.508,7	2.491,3	30.000,0
2000	27.508,7	2.491,3	30.000,0
2001	27.508,7	2.491,3	30.000,0
2002	27.508,7	2.491,3	30.000,0
2003	27.167,6	2.832,4	30.000,0
2004	27.167,6	2.832,4	30.000,0
2005	27.167,6	2.832,4	30.000,0
2006	27.167,6	2.832,4	30.000,0
2007	27.167,6	2.832,4	30.000,0
2008	27.227,8	4.100,0	31.327,8
2009	27.227,8	4.100,0	31.327,8
2010	27.298,2	6.100,0	33.398,2
2011	27.298,2	6.100,0	33.398,2
2012	27.684,9	6.100,0	33.784,9
2013	27.799,8	6.100,0	33.899,8

Note: The Cuban quota was excluded from the quota resources as of 2003.

Table No. 6

2012 - 2013
Program BudgetAllocation of the Regular Fund by Chapter
(US\$)

CHAPTER	2011				2012				2013			
	QUOTAS	MISC.	REGULAR FUND		QUOTAS	MISC.	REGULAR FUND		QUOTAS	MISC.	REGULAR FUND	
			US\$	%			US\$	%			US\$	%
CHAPTER I: Direct Technical Cooperation Services	23.996.054	5.668.560	29.664.614	88,8%	24.357.534	5.801.991	30.159.525	89,3%	24.620.168	5.801.991	30.422.159	89,7%
Innovation for Productivity and Competitiveness Program	7.435.100	1.297.230	8.732.330	29,4%	7.606.892	1.169.356	8.776.247	29,1%	7.693.518	1.166.343	8.859.861	29,1%
Agricultural Health and Food Safety and Quality Program	5.576.751	1.545.247	7.121.998	24,0%	5.868.501	1.715.022	7.583.523	25,1%	5.882.612	1.700.748	7.583.360	24,9%
Agribusiness and Commercialization Program	5.457.230	1.595.900	7.053.130	23,8%	5.790.576	1.670.112	7.460.688	24,7%	5.863.421	1.682.693	7.546.114	24,8%
Agriculture, Territories and Rural Well-being Program	5.526.973	1.230.183	6.757.156	22,8%	5.091.565	1.247.502	6.339.067	21,0%	5.180.617	1.252.207	6.432.824	21,1%
CHAPTER II: Management Costs	1.631.376	77.783	1.709.159	5,1%	1.702.312	67.738	1.770.050	5,2%	1.741.578	67.738	1.809.316	5,3%
Office of the Director General	662.870	20.000	682.870	40,0%	702.407	17.500	719.907	40,7%	714.222	17.500	731.722	40,4%
Secretariat of Corporate Services	968.506	57.783	1.026.289	60,0%	999.905	50.238	1.050.143	59,3%	1.027.355	50.238	1.077.593	59,6%
CHAPTER III: General Cost and Provisions	1.274.952	50.000	1.324.952	4,0%	1.224.681	20.000	1.244.681	3,7%	1.224.681	20.000	1.244.681	3,7%
Governing Bodies	400.000	0	400.000	30,2%	400.000	0	400.000	32,1%	400.000	0	400.000	32,1%
Insurance	441.802	0	441.802	33,3%	391.531	0	391.531	31,5%	391.531	0	391.531	31,5%
Pensions Former Directors	287.650	0	287.650	21,7%	287.650	0	287.650	23,1%	287.650	0	287.650	23,1%
Contribution to the OAS Administrative Tribunal	25.000	0	25.000	1,9%	25.000	0	25.000	2,0%	25.000	0	25.000	2,0%
Contribution to the Administration of the Retirement and Pension Fund	25.000	0	25.000	1,9%	25.000	0	25.000	2,0%	25.000	0	25.000	2,0%
External Audit	95.500	0	95.500	7,2%	95.500	0	95.500	7,7%	95.500	0	95.500	7,7%
Emergency Assistance Program for Staff	0	50.000	50.000	3,8%	0	20.000	20.000	1,6%	0	20.000	20.000	1,6%
CHAPTER IV: Renewal of Infrastructure and Equipment	395.857	303.657	699.514	2,1%	400.373	210.271	610.644	1,8%	213.373	210.271	423.644	1,2%
TOTAL	27.298.239	6.100.000	33.398.239	100,0%	27.684.900	6.100.000	33.784.900	100,0%	27.799.800	6.100.000	33.899.800	100,0%

Table No. 7

2012 - 2013
Program BudgetOverall Allocation of the Regular Fund: Quotas and Miscellaneous Income
(US\$ and Number of Positions)

Summary by Object of Expenditure					Number of Positions					
					2012		2013		Summary IPP	
	US\$	%	US\$	%	Class	2012	2013	Class	2012	2013
International Professional Personnel (IPP)	11.608.935	34,4%	11.802.843	34,8%	DG	1	1	PL5	8	8
Local Professional Personnel (LPP)	7.217.020	21,4%	7.579.312	22,4%	SDG	1	1	PL4	37	37
General Services Personnel (GSP)	3.755.255	11,1%	3.916.580	11,6%	D2	14	14	PL3	66	66
Operating Costs (MOE 3 to 9)	11.203.690	33,2%	10.601.065	31,3%	D1	3	3	PL2	31	31
Total	33.784.900	100,0%	33.899.800	100,0%	P6	14	14	PL1	9	9
					P5	53	53	Total	151	151
					P4	1	1	Summary GSP		
					P3	1	1	Class	2012	2013
					P2			G10		
					P1			G9	1	1
					Total	88	88	G8	10	10
					Total LPP and GSP			G7	49	49
					Total	359	359	G6	55	55
								G5	25	25
								G4	33	33
								G3	19	19
								G2	10	10
								G1	6	6
								Total	208	208

Source of Funds				
	2012		2013	
	US\$	%	US\$	%
Quota Resources	27.684.900	81,9%	27.799.800	82,0%
Miscellaneous Resources	6.100.000	18,1%	6.100.000	18,0%
Total	33.784.900	100,0%	33.899.800	100,0%

Table 8

2012 - 2013
Program Budget

Structure of the Major Objects of Expenditure - Regular Fund
(US\$ x 000 and %)

Breakdown of Each Major Object of Expenditure	2012		2013	
1 International Professional Personnel	11.608,9	100,0%	11.802,8	100,0%
Salaries	5.224,0	45,0%	5.311,3	45,0%
Benefits and Other Costs of International Personnel	6.384,9	55,0%	6.491,6	55,0%
2 Local Professional and General Services Personnel	10.972,3	100,0%	11.495,9	100,0%
Salaries	7.680,6	70,0%	8.047,1	70,0%
Benefits and Other Costs of National Personnel	3.291,7	30,0%	3.448,8	30,0%
3 Training and Technical Events	1.332,0	100,0%	1.171,0	100,0%
Training for Personnel	159,8	12,0%	140,5	12,0%
Technical Events	1.145,5	86,0%	1.007,1	86,0%
Didactic Material	26,6	2,0%	23,4	2,0%
4 Official Travel	1.245,6	100,0%	1.234,3	100,0%
International Per Diems	660,2	53,0%	654,2	53,0%
International Transportation	448,4	36,0%	444,4	36,0%
National Per Diems	99,6	8,0%	98,7	8,0%
National Transportation	37,4	3,0%	37,0	3,0%
5 Documents and Materials and Supplies	914,7	100,0%	914,7	100,0%
Publications and Documents	448,2	49,0%	448,2	49,0%
Office Materials and Supplies	429,9	47,0%	429,9	47,0%
Materials for IICA Projects	36,6	4,0%	36,6	4,0%
6 Plant, Equipment and Furniture	610,6	100,0%	423,6	100,0%
Improvements to Land, Buildings and Immoveable Assets	79,4	13,0%	55,1	13,0%
Acquisition of Equipment and Furnishings	384,7	63,0%	266,9	63,0%
Acquisition of Vehicles	146,6	24,0%	101,7	24,0%
7 General Services	2.906,0	100,0%	2.856,2	100,0%
Communications	697,4	24,0%	685,5	24,0%
Public Services	203,4	7,0%	199,9	7,0%
Repairs and Maintenance	813,7	28,0%	799,7	28,0%
Fuel	145,3	5,0%	142,8	5,0%
Rents	900,9	31,0%	885,4	31,0%
Guard and Janitorial Contracts	145,3	5,0%	142,8	5,0%
8 Performance Contracts and Transfers	3.372,5	100,0%	3.179,0	100,0%
International Technical Consulting Services	303,5	9,0%	286,1	9,0%
National Technical Consulting Services	1.349,0	40,0%	1.271,6	40,0%
Support Services	779,0	23,1%	734,3	23,1%
External Auditing	97,8	2,9%	92,2	2,9%
Transfers to Third Parties	843,1	25,0%	794,7	25,0%
9 Other Costs	822,3	100,0%	822,3	100,0%
Insurance	592,0	72,0%	592,0	72,0%
Official Hospitality	82,2	10,0%	82,2	10,0%
Ceremonies and Awards	24,7	3,0%	24,7	3,0%
Financial Expenses	106,9	13,0%	106,9	13,0%
Others	16,4	2,0%	16,4	2,0%
TOTAL	33.784,9		33.899,8	

Relative Weight and Evolution of the Major Objets of Expenditure - Regular Fund
2011 and 2012-2013 Program Budget
(US\$ x 000 and %)

Major Objet of Expenditure	2011		2012		2013		VARIATIONS			
							2012-2011		2013-2012	
	US\$ x 000	%	US\$ x 000	%	US\$ x 000	%	US\$ x 000	%	US\$ x 000	%
1 International Professional Personnel	11.710,0	35,1%	11.608,9	34,4%	11.802,8	34,8%	(101,1)	-0,9%	193,9	1,7%
2 Local Professional and General Services Personnel	9.738,4	29,2%	10.972,3	32,5%	11.495,9	33,9%	1.233,9	12,7%	523,6	4,8%
SUBTOTAL PERSONNEL COSTS	21.448,4	64,2%	22.581,2	66,8%	23.298,7	68,7%	1.132,8	5,3%	717,5	3,2%
3 Training and Technical Events	1.349,0	4,0%	1.332,0	3,9%	1.171,0	3,5%	(17,0)	-1,3%	(161,0)	-12,1%
4 Official Travel	1.693,3	5,1%	1.245,6	3,7%	1.234,3	3,6%	(447,7)	-26,4%	(11,3)	-0,9%
5 Documents and Materials and Supplies	1.074,7	3,2%	914,7	2,7%	914,7	2,7%	(160,0)	-14,9%	0,0	0,0%
6 Plant, Equipment and Furniture	699,5	2,1%	610,6	1,8%	423,6	1,2%	(88,9)	-12,7%	(187,0)	-30,6%
7 General Services	2.833,3	8,5%	2.906,0	8,6%	2.856,2	8,4%	72,7	2,6%	(49,8)	-1,7%
8 Performance Contracts and Transfers	3.464,7	10,4%	3.372,5	10,0%	3.179,0	9,4%	(92,2)	-2,7%	(193,5)	-5,7%
9 Other Costs	835,3	2,5%	822,3	2,4%	822,3	2,4%	(13,0)	-1,6%	0,0	0,0%
SUBTOTAL OPERATING COSTS	11.949,8	35,8%	11.203,7	33,2%	10.601,1	31,3%	(746,1)	-6,2%	(602,6)	-5,4%
GRAND TOTAL	33.398,2	100,0%	33.784,9	100,0%	33.899,8	100,0%	386,7	1,2%	114,9	0,3%

*Personnel Positions Financed with the Regular Fund
1992 - 2013 Program Budgets*

<i>YEAR</i>	<i>IPP</i>	<i>LPP</i>	<i>GSP</i>	<i>TOTAL</i>
1992	134	82	346	562
1993	134	79	344	557
1994	132	80	349	561
1995	132	81	312	525
1996	121	87	289	497
1997	117	95	285	497
1998	110	98	249	457
1999	103	101	247	451
2000	99	97	251	447
2001	99	97	251	447
2002	96	101	238	435
2003	93	120	221	434
2004	94	126	230	450
2005	94	126	230	450
2006	94	131	237	462
2007	94	131	227	452
2008	94	135	227	456
2009	94	135	227	456
2010	95	152	213	460
2011	93	157	213	463
2012	88	151	208	447
2013	88	151	208	447

Note: Does not include positions financed with external resources and INR resources

IPP: International Professional Personnel

LPP: Local Professional Personnel

GSP: General Services Personnel