

**Instrumentos,  
mecanismos e  
institucionalidad  
para la  
comercialización  
de productos agrícolas  
en Colombia**

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**Base encuestas de  
opinión a expertos  
del sector agrícola**

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**anexo 4**

Ministerio de  
Agricultura y  
Desarrollo Rural

Instituto  
Interamericano de  
Cooperación para la  
Agricultura -IICA-

Centro Internacional  
Apoyo al Sector  
Rural  
EINASER Ltda.

53b 1997

Santa Fe de Bogotá D.C., abril de 1997





COLOMBIA 380.140.155.00.14.1997

IICA  
#2.818  
1997  
ANEXO 4



**MINISTERIO DE AGRICULTURA Y DESARROLLO RURAL**

**INSTITUTO INTERAMERICANO DE COOPERACION PARA LA AGRICULTURA - IICA -**

**INSTRUMENTOS, MECANISMOS E  
INSTITUCIONALIDAD PARA LA  
COMERCIALIZACION DE PRODUCTOS  
AGRICOLAS EN COLOMBIA**

**ANEXO 4 : BASE ENCUESTA DE OPINION A EXPERTOS DEL  
SECTOR AGRICOLA**

**CEINASER LTDA.**

**Santafé de Bogotá D.C. Abril 1997**

This One



R6FN-4J7-W7JB



ZICA  
# 878  
7897  
ANEXOS

**Encuesta a Expertos**  
**Calculo de Promedios de Porcentajes de Precios**  
**en las diferentes Etapas de Comercialización**

	Producto 1	Producto 2	Producto 3	Producto 4	Producto 5	Producto 6	Producto 7	Producto 8	Producto 9	Producto 10	Producto 11	Producto 12	Producto 13	Producto 14	Producto 15
1 Finca	37,50	38,75	45,00	20,00	56,25	59,00	50,00	25,00	22,50	30,00	37,50	66,33	36,67	30,00	59,00
2 Intermediario	10,00	22,83	18,33	7,50	9,50	16,67	10,00	10,00	16,67	23,33	7,50	10,00	26,67	25,00	20,00
3 Mayoristas	16,25	12,00	11,00	17,50	18,00	12,50	15,00	15,00	10,00	20,00	5,00	10,00	16,67	7,50	10,00
4 Industriales	32,00	10,00	5,00	42,50	19,00	25,00	37,50	37,50	50,00	10,00	32,50	15,00	15,00	15,00	5,00
5 Detail	7,50	8,33	7,00	5,00	8,50	5,00	8,00	8,00	10,00	10,00	5,00	8,50	12,50	5,00	5,00
6 Graneros	5,00	10,00	10,00	10,00	10,00	10,00	13,75	15,00	5,00		5,00	12,00	10,00	5,00	5,00
7 Transportadob	20,00				5,00			12,00			25,00	4,00	12,50	10,00	5,00
8 Distribuidores	10,00														8,75
9 Consumidor															
Sumas	138,25	101,82	96,33	102,50	109,75	105,00	122,92	132,50	97,50	83,33	117,50	118,83	115,00	107,50	103,75





V2 CIUDAD

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BOGOTA	1	8	19,5	19,5	19,5
MEDELLIN	2	7	17,1	17,1	36,6
BARRANQUILLA	3	7	17,1	17,1	53,7
CALI	4	7	17,1	17,1	70,7
BUCARAMANGA	5	7	17,1	17,1	87,8
VILLAVICENCIO	6	5	12,2	12,2	100,0
Total		41	100,0	100,0	

Mean 3,317 Median 3,000

Valid cases 41 Missing cases 0

V3 AÑOS FUNCIONAMIENTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	1	2,4	2,4	2,4
	1	1	2,4	2,4	4,9
	2	1	2,4	2,4	7,3
	5	1	2,4	2,4	9,8
	6	1	2,4	2,4	12,2
	8	2	4,9	4,9	17,1
	9	1	2,4	2,4	19,5
	10	3	7,3	7,3	26,8
	12	1	2,4	2,4	29,3
	15	3	7,3	7,3	36,6
	17	3	7,3	7,3	43,9
	18	1	2,4	2,4	46,3
	20	7	17,1	17,1	63,4
	28	1	2,4	2,4	65,9
	29	1	2,4	2,4	68,3
	30	3	7,3	7,3	75,6
	31	1	2,4	2,4	78,0
	34	1	2,4	2,4	80,5
	40	2	4,9	4,9	85,4
	50	3	7,3	7,3	92,7
	57	1	2,4	2,4	95,1
	64	1	2,4	2,4	97,6
	81	1	2,4	2,4	100,0
Total		41	100,0	100,0	

Mean 23,878 Median 20,000

Valid cases 41 Missing cases 0



V4 \$ VENTAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
>100 MILL	1	15	36,6	36,6	36,6
50-100 MILL	2	14	34,1	34,1	70,7
10-49 MILL	3	9	22,0	22,0	92,7
<10 MILL	4	3	7,3	7,3	100,0
		-----	-----	-----	
	Total	41	100,0	100,0	

Mean 2,000 Median 2,000

Valid cases 41 Missing cases 0

V5 VENTAEN1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
COMERC	1	12	29,3	29,3	29,3
CIUDAD	2	6	14,6	14,6	43,9
DPTO	3	6	14,6	14,6	58,5
PAIS	4	15	36,6	36,6	95,1
OTRO	6	2	4,9	4,9	100,0
		-----	-----	-----	
	Total	41	100,0	100,0	

Mean 2,780 Median 3,000

Valid cases 41 Missing cases 0



V6 VENTAEN2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CIUDAD	2	7	17,1	46,7	46,7
DPTO	3	4	9,8	26,7	73,3
PAIS	4	3	7,3	20,0	93,3
EXPORTA	5	1	2,4	6,7	100,0
	,	26	63,4	Missing	
	Total	41	100,0	100,0	

Mean 2,867 Median 3,000

Valid cases 15 Missing cases 26

V7 VENTAEN3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DPTO	3	6	14,6	85,7	85,7
PAIS	4	1	2,4	14,3	100,0
	,	34	82,9	Missing	
	Total	41	100,0	100,0	

Mean 3,143 Median 3,000

Valid cases 7 Missing cases 34

V8 CLIENTE1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
MAYORIS	1	31	75,6	75,6	75,6
SUPERMC	2	2	4,9	4,9	80,5
TENDEROS	3	4	9,8	9,8	90,2
OTRO	5	4	9,8	9,8	100,0
	Total	41	100,0	100,0	

Mean 1,634 Median 1,000

Valid cases 41 Missing cases 0

V9 CLIENTE2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
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SUPERMC	2	12	29,3	66,7	66,7
TENDEROS	3	1	2,4	5,6	72,2
CONFINAL	4	4	9,8	22,2	94,4
OTRO	5	1	2,4	5,6	100,0
	,	23	56,1	Missing	
		-----	-----	-----	
	Total	41	100,0	100,0	

Mean            2,667            Median            2,000

Valid cases        18            Missing cases        23



V10 CLIENTE3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TENDEROS	3	5	12,2	71,4	71,4
CONFINAL	4	1	2,4	14,3	85,7
OTRO	5	1	2,4	14,3	100,0
	,	34	82,9	Missing	
	Total	41	100,0	100,0	

Mean            3,429            Median            3,000

Valid cases        7            Missing cases        34

V11 ARROZ

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	8	19,5	100,0	100,0
	,	33	80,5	Missing	
	Total	41	100,0	100,0	

Mean            1,000

Valid cases        8            Missing cases        33



V12 MAIZ

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
1		9	22,0	100,0	100,0
,		32	78,0	Missing	
		-----	-----	-----	-----
Total		41	100,0	100,0	

Mean 1,000

Valid cases 9 Missing cases 32

V13 FRIJOL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
1		4	9,8	100,0	100,0
,		37	90,2	Missing	
		-----	-----	-----	-----
Total		41	100,0	100,0	

Mean 1,000

Valid cases 4 Missing cases 37

V14 SOYA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
1		8	19,5	100,0	100,0
,		33	80,5	Missing	
		-----	-----	-----	-----
Total		41	100,0	100,0	

Mean 1,000

Valid cases 8 Missing cases 33





V26 PRODBASE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROZ	1	5	12,2	12,2	12,2
MAIZ	2	3	7,3	7,3	19,5
FRIJOL	3	3	7,3	7,3	26,8
SOYA	4	3	7,3	7,3	34,1
SORGO	5	4	9,8	9,8	43,9
PAPA	6	4	9,8	9,8	53,7
TRIGO	7	3	7,3	7,3	61,0
ACPALMA	8	2	4,9	4,9	65,9
CEBADA	9	2	4,9	4,9	70,7
PLATANO	10	1	2,4	2,4	73,2
ALGODON	11	2	4,9	4,9	78,0
CAYAPAN	12	3	7,3	7,3	85,4
YUCASECA	13	3	7,3	7,3	92,7
AJONJOLI	14	1	2,4	2,4	95,1
LECHEP	15	2	4,9	4,9	100,0
	Total	41	100,0	100,0	
Mean	6,878	Median	6,000		
Valid cases	41	Missing cases	0		



V27 DPT01

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
META	1	5	12,2	12,5	12,5
QUINDIO	3	2	4,9	5,0	17,5
VALLE	5	6	14,6	15,0	32,5
TOLIMA	6	1	2,4	2,5	35,0
HUILA	7	1	2,4	2,5	37,5
BOYACA	9	8	19,5	20,0	57,5
CMARCA	10	3	7,3	7,5	65,0
STDER	12	1	2,4	2,5	67,5
NARIÑO	13	2	4,9	5,0	72,5
SUCRE	15	3	7,3	7,5	80,0
CESAR	16	5	12,2	12,5	92,5
ATLANT	18	1	2,4	2,5	95,0
ANTIOQ	23	2	4,9	5,0	100,0
,		1	2,4	Missing	
	Total	41	100,0	100,0	
Mean	9,575	Median	9,000		
Valid cases	40	Missing cases	1		



V28 DPTO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CAQUETA	2	1	2,4	3,3	3,3
VALLE	5	3	7,3	10,0	13,3
TOLIMA	6	1	2,4	3,3	16,7
HUILA	7	3	7,3	10,0	26,7
BOYACA	9	1	2,4	3,3	30,0
CMARCA	10	5	12,2	16,7	46,7
COSTA AT	11	1	2,4	3,3	50,0
STDER	12	3	7,3	10,0	60,0
NARIÑO	13	3	7,3	10,0	70,0
CORDOBA	14	2	4,9	6,7	76,7
CESAR	16	1	2,4	3,3	80,0
MAGDALENA	19	2	4,9	6,7	86,7
LLANOS	21	2	4,9	6,7	93,3
NTE STDER	22	1	2,4	3,3	96,7
ANTIOQ	23	1	2,4	3,3	100,0
,		11	26,8	Missing	
	Total	41	100,0	100,0	
Mean	11,933	Median	11,500		
Valid cases	30	Missing cases	11		





V29 DEPTO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
QUINDIO	3	1	2,4	5,0	5,0
VALLE	5	1	2,4	5,0	10,0
TOLIMA	6	1	2,4	5,0	15,0
HUILA	7	2	4,9	10,0	25,0
CASANARE	8	1	2,4	5,0	30,0
BOYACA	9	2	4,9	10,0	40,0
CMARCA	10	2	4,9	10,0	50,0
COSTA AT	11	1	2,4	5,0	55,0
STDER	12	2	4,9	10,0	65,0
NARIYO	13	3	7,3	15,0	80,0
CORDOBA	14	1	2,4	5,0	85,0
BOLIVAR	17	1	2,4	5,0	90,0
MAGDALENA	19	1	2,4	5,0	95,0
,	99	1	2,4	5,0	100,0
		21	51,2	Missing	
	<b>Total</b>	41	100,0	100,0	
<b>Mean</b>	14,850	<b>Median</b>	10,500		
<b>Valid cases</b>	20	<b>Missing cases</b>	21		



V29A DPTO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARAUCA	4	1	2,4	12,5	12,5
VALLE	5	1	2,4	12,5	25,0
TOLIMA	6	1	2,4	12,5	37,5
CASANARE	8	1	2,4	12,5	50,0
STDER	12	1	2,4	12,5	62,5
NARIYO	13	1	2,4	12,5	75,0
SUCRE	15	1	2,4	12,5	87,5
CESAR	16	1	2,4	12,5	100,0
,		33	80,5	Missing	
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>9,875</b>	<b>Median</b>	<b>10,000</b>		
<b>Valid cases</b>	<b>8</b>	<b>Missing cases</b>	<b>33</b>		

V29B DPTO5

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CASANARE	8	1	2,4	33,3	33,3
NARIYO	13	1	2,4	33,3	66,7
CESAR	16	1	2,4	33,3	100,0
,		38	92,7	Missing	
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>12,333</b>	<b>Median</b>	<b>13,000</b>		
<b>Valid cases</b>	<b>3</b>	<b>Missing cases</b>	<b>38</b>		



V30 ORIGEN1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
META	1	5	12,2	12,2	12,2
QUINDIO	3	2	4,9	4,9	17,1
VALLE	5	6	14,6	14,6	31,7
TOLIMA	6	1	2,4	2,4	34,1
CASANARE	8	1	2,4	2,4	36,6
BOYACA	9	6	14,6	14,6	51,2
CMARCA	10	3	7,3	7,3	58,5
COSTA AT	11	1	2,4	2,4	61,0
STDER	12	1	2,4	2,4	63,4
SUCRE	15	3	7,3	7,3	70,7
CESAR	16	4	9,8	9,8	80,5
ATLANT	18	1	2,4	2,4	82,9
LLANOS	21	1	2,4	2,4	85,4
ANTIOQ	23	3	7,3	7,3	92,7
CTGENA	24	1	2,4	2,4	95,1
CANADA	92	2	4,9	4,9	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>14,317</b>	<b>Median</b>	<b>9,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		





V31 ORIGEN2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TOLIMA	6	1	2,4	4,8	4,8
HUILA	7	1	2,4	4,8	9,5
BOYACA	9	1	2,4	4,8	14,3
CMARCA	10	4	9,8	19,0	33,3
COSTA AT	11	1	2,4	4,8	38,1
STDER	12	2	4,9	9,5	47,6
NARIYO	13	1	2,4	4,8	52,4
CORDOBA	14	1	2,4	4,8	57,1
CESAR	16	2	4,9	9,5	66,7
GUAJIRA	20	1	2,4	4,8	71,4
LLANOS	21	1	2,4	4,8	76,2
NTE STDER	22	1	2,4	4,8	81,0
ANTIOQ	23	1	2,4	4,8	85,7
BMANGA	25	1	2,4	4,8	90,5
BOLIVIA	90	1	2,4	4,8	95,2
ARGENTINA	93	1	2,4	4,8	100,0
	,	20	48,8	Missing	
	Total	41	100,0	100,0	
Mean	21,429	Median	13,000		
Valid cases	21	Missing cases	20		



V32 ORIGEN3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TOLIMA	6	1	2,4	6,7	6,7
HUILA	7	2	4,9	13,3	20,0
CASANARE	8	1	2,4	6,7	26,7
BOYACA	9	1	2,4	6,7	33,3
COSTA AT	11	1	2,4	6,7	40,0
STDER	12	1	2,4	6,7	46,7
NARIYO	13	1	2,4	6,7	53,3
BOLIVAR	17	1	2,4	6,7	60,0
MAGDALENA	19	2	4,9	13,3	73,3
BOGOTA	26	1	2,4	6,7	80,0
USA	91	1	2,4	6,7	86,7
IMPORTADO	99	2	4,9	13,3	100,0
	,	26	63,4	Missing	
		-----	-----	-----	
	Total	41	100,0	100,0	

Mean 29,533 Median 13,000

Valid cases 15 Missing cases 26

V32A ORIGEN4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
STDER	12	1	2,4	50,0	50,0
NTE STDER	22	1	2,4	50,0	100,0
	,	39	95,1	Missing	
		-----	-----	-----	
	Total	41	100,0	100,0	

Mean 17,000 Median 17,000

Valid cases 2 Missing cases 39



V35 INFO REVISTA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SI	1	12	29,3	29,3	29,3
NO	2	29	70,7	70,7	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>1,707</b>	<b>Median</b>	<b>2,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		

V36 INFO BASES

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SI	1	14	34,1	34,1	34,1
NO	2	27	65,9	65,9	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>1,659</b>	<b>Median</b>	<b>2,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		

V37 INFO IDEMA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SI	1	9	22,0	22,0	22,0
NO	2	32	78,0	78,0	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>1,780</b>	<b>Median</b>	<b>2,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		



V38 INFO BOLETINES CA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SI	1	6	14,6	14,6	14,6
NO	2	35	85,4	85,4	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>1,854</b>	<b>Median</b>	<b>2,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		

V39 INFO OTRO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SI	1	11	26,8	26,8	26,8
NO	2	30	73,2	73,2	100,0
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>1,732</b>	<b>Median</b>	<b>2,000</b>		
<b>Valid cases</b>	<b>41</b>	<b>Missing cases</b>	<b>0</b>		





V40 CALIF IDEMA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	6	14,6	15,8	15,8
	2	9	22,0	23,7	39,5
	3	18	43,9	47,4	86,8
	4	5	12,2	13,2	100,0
	0	3	7,3	Missing	
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	

Mean 2,579 Median 3,000

Valid cases 38 Missing cases 3

V41 CALIF C.A.

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	3	7,3	7,5	7,5
	2	3	7,3	7,5	15,0
	3	10	24,4	25,0	40,0
	4	20	48,8	50,0	90,0
	5	4	9,8	10,0	100,0
	0	1	2,4	Missing	
	<b>Total</b>	<b>41</b>	<b>100,0</b>	<b>100,0</b>	

Mean 3,475 Median 4,000

Valid cases 40 Missing cases 1



V42 CALIF A.DEP.

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	1	2,4	2,5	2,5
	2	1	2,4	2,5	5,0
	3	14	34,1	35,0	40,0
	4	21	51,2	52,5	92,5
	5	3	7,3	7,5	100,0
	0	1	2,4	Missing	
	Total	41	100,0	100,0	

Mean 3,600 Median 4,000

Valid cases 40 Missing cases 1

V43 CALIF PLAZAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	2	4,9	5,1	5,1
	2	3	7,3	7,7	12,8
	3	13	31,7	33,3	46,2
	4	20	48,8	51,3	97,4
	5	1	2,4	2,6	100,0
	0	2	4,9	Missing	
	Total	41	100,0	100,0	

Mean 3,385 Median 4,000

Valid cases 39 Missing cases 2



V44 CALIF MAYORISTAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	1	2,4	2,6	2,6
	2	5	12,2	13,2	15,8
	3	7	17,1	18,4	34,2
	4	22	53,7	57,9	92,1
	5	3	7,3	7,9	100,0
	,	1	2,4	Missing	
	0	2	4,9	Missing	
	Total	41	100,0	100,0	

Mean 3,553 Median 4,000

Valid cases 38 Missing cases 3

V45 MOTIVO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
APOYO AGROIND	1	25	61,0	61,0	61,0
INCAPACIDAD	3	2	4,9	4,9	65,9
REGULACION PRECIOS	5	4	9,8	9,8	75,6
PARA INVERTIR	6	1	2,4	2,4	78,0
FACILITAR LIBREMCDO	8	4	9,8	9,8	87,8
INFRAESTR. INCIPIENT	9	1	2,4	2,4	90,2
EVITAR INTERMEDIARIO	10	1	2,4	2,4	92,7
FAVORECER CONSUM	11	2	4,9	4,9	97,6
FAVORECER COMERC.	12	1	2,4	2,4	100,0
	Total	41	100,0	100,0	

Mean 3,463 Median 1,000

Valid cases 41 Missing cases 0



V45A

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	0	6	14,6	33,3	33,3
FOMENTO AGRIC	2	10	24,4	55,6	88,9
EVITAR IMPORT	7	2	4,9	11,1	100,0
	,	23	56,1	Missing	
	Total	41	100,0	100,0	

Mean 1,889 Median 2,000

Valid cases 18 Missing cases 23

V46 ESTADO DEBE PARTICIPAR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	32	78,0	78,0	78,0
	2	9	22,0	22,0	100,0
	Total	41	100,0	100,0	

Mean 1,220 Median 1,000

Valid cases 41 Missing cases 0





X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROZ	1	23	9,7	9,7	9,7
MAIZ	2	24	10,1	10,1	19,8
FRIJOL	3	13	5,5	5,5	25,3
SOYA	4	17	7,2	7,2	32,5
SORGO	5	16	6,8	6,8	39,2
PAPA	6	12	5,1	5,1	44,3
TRIGO	7	19	8,0	8,0	52,3
ACPALMA	8	12	5,1	5,1	57,4
CEBADA	9	12	5,1	5,1	62,4
PLATANO	10	11	4,6	4,6	67,1
ALGODON	11	13	5,5	5,5	72,6
CAWAPAN	12	15	6,3	6,3	78,9
YUCASECA	13	17	7,2	7,2	86,1
AJONJOLI	14	15	6,3	6,3	92,4
LECHEP	15	18	7,6	7,6	100,0
		-----	-----	-----	
	Total	237	100,0	100,0	

Mean 7,599

Valid cases 237 Missing cases 0



## CODI CODIGO DE LA ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
FINCA	1,00	41	17,3	17,3	17,3
INTERMEDIARIO	2,00	34	14,3	14,3	31,6
MAYORISTA	3,00	36	15,2	15,2	46,8
DETAL	4,00	23	9,7	9,7	56,5
	5,00	22	9,3	9,3	65,8
GRANERO	6,00	12	5,1	5,1	70,9
TRANSPORTADOR	7,00	12	5,1	5,1	75,9
DISTRIBUIDOR	8,00	19	8,0	8,0	84,0
CONSUMIDOR	9,00	38	16,0	16,0	100,0
		-----	-----	-----	
	Total	237	100,0	100,0	

Mean 4,511

Valid cases 237 Missing cases 0



X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	ACOPI	2	,8	,8	,8
	AGRI	1	,4	,4	1,3
	AGRIC	1	,4	,4	1,7
	ALMAC	1	,4	,4	2,1
	ARROC	1	,4	,4	2,5
	COMER	2	,8	,8	3,4
	COOPE	1	,4	,4	3,8
	DEPOS	1	,4	,4	4,2
	DETAL	1	,4	,4	4,6
	DISTR	7	3,0	3,0	7,6
	EMPRE	1	,4	,4	8,0
	FABRI	2	,8	,8	8,9
	FINAL	39	16,5	16,5	25,3
	FINCA	34	14,3	14,3	39,7
	GRANE	13	5,5	5,5	45,1
	IMPOR	2	,8	,8	46,0
	INDUS	15	6,3	6,3	52,3
	INTE	3	1,3	1,3	53,6
	INTER	30	12,7	12,7	66,2
	LECHE	1	,4	,4	66,7
	MALTE	1	,4	,4	67,1
	MAYO	1	,4	,4	67,5
	MAYOR	33	13,9	13,9	81,4
	MINOR	4	1,7	1,7	83,1
	MOLIN	5	2,1	2,1	85,2
	PARCE	1	,4	,4	85,7
	PLANT	1	,4	,4	86,1
	PLAZA	1	,4	,4	86,5
	PRO-C	1	,4	,4	86,9
	PRO-E	1	,4	,4	87,3
	SUPER	5	2,1	2,1	89,5
	TIEND	11	4,6	4,6	94,1
	TRANS	12	5,1	5,1	99,2
	TRAPI	1	,4	,4	99,6
	TRILL	1	,4	,4	100,0
	Total	237	100,0	100,0	
Valid cases	237				
Missing cases	0				



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	56	23,6	27,6	27,6
ASOCIACION	2	3	1,3	1,5	29,1
COOPERATIVA	3	5	2,1	2,5	31,5
MAYORISTA	4	41	17,3	20,2	51,7
USTED	5	19	8,0	9,4	61,1
CONSUMIDOR	6	46	19,4	22,7	83,7
INDUSTRIA	7	25	10,5	12,3	96,1
OTRO	8	8	3,4	3,9	100,0
.	.	34	14,3	Missing	
	<b>Total</b>	237	100,0	100,0	
Mean	4,192	Mode	1,000	Variance	5,295
Valid cases	203	Missing cases	34		





## X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	4	1,7	2,2	2,2
	2	3	1,3	1,6	3,8
	3	7	3,0	3,8	7,6
	5	1	,4	,5	8,2
	10	8	3,4	4,3	12,5
	14	2	,8	1,1	13,6
	20	5	2,1	2,7	16,3
	28	3	1,3	1,6	17,9
	30	3	1,3	1,6	19,6
	50	15	6,3	8,2	27,7
	70	3	1,3	1,6	29,3
	100	4	1,7	2,2	31,5
	120	4	1,7	2,2	33,7
	150	2	,8	1,1	34,8
	200	6	2,5	3,3	38,0
	300	5	2,1	2,7	40,8
	350	3	1,3	1,6	42,4
	400	3	1,3	1,6	44,0
	500	5	2,1	2,7	46,7
	600	6	2,5	3,3	50,0
	700	3	1,3	1,6	51,6
	800	3	1,3	1,6	53,3
	870	1	,4	,5	53,8
	900	2	,8	1,1	54,9
	1000	10	4,2	5,4	60,3
	1500	1	,4	,5	60,9
	2000	10	4,2	5,4	66,3
	2348	2	,8	1,1	67,4
	3000	9	3,8	4,9	72,3
	4000	1	,4	,5	72,8
	5000	6	2,5	3,3	76,1
	7000	2	,8	1,1	77,2
	8000	1	,4	,5	77,7
	8600	1	,4	,5	78,3
	10000	6	2,5	3,3	81,5
	12000	6	2,5	3,3	84,8
	15000	3	1,3	1,6	86,4
	18000	6	2,5	3,3	89,7
	20000	3	1,3	1,6	91,3
	25000	5	2,1	2,7	94,0
	30000	6	2,5	3,3	97,3
	35000	1	,4	,5	97,8
	40000	2	,8	1,1	98,9
	50000	2	,8	1,1	100,0
	,	53	22,4	Missing	
	Total	237	100,0	100,0	



X4 CANT. COMPRADA EN COSECHA

Mean 5508,554 Mode 50,000 Variance 99490854,1

Valid cases 184 Missing cases 53

X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	107	45,1	61,1	61,1
ARROBAS	2	5	2,1	2,9	64,0
KILOS	3	2	,8	1,1	65,1
BULTOS	4	20	8,4	11,4	76,6
CARGAS	5	7	3,0	4,0	80,6
GALONES	6	13	5,5	7,4	88,0
OTRO	7	21	8,9	12,0	100,0
	,	62	26,2	Missing	
	Total	237	100,0	100,0	

Mean 2,646 Mode 1,000 Variance 5,242

Valid cases 175 Missing cases 62



X9 ERACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	4	2	,8	1,1	1,1
	5	42	17,7	22,8	23,9
	7	4	1,7	2,2	26,1
	8	7	3,0	3,8	29,9
	10	36	15,2	19,6	49,5
	12	3	1,3	1,6	51,1
	13	1	,4	,5	51,6
	15	17	7,2	9,2	60,9
	17	2	,8	1,1	62,0
	20	13	5,5	7,1	69,0
	22	1	,4	,5	69,6
	23	1	,4	,5	70,1
	25	10	4,2	5,4	75,5
	26	1	,4	,5	76,1
	30	9	3,8	4,9	81,0
	35	7	3,0	3,8	84,8
	40	6	2,5	3,3	88,0
	45	1	,4	,5	88,6
	50	4	1,7	2,2	90,8
	55	1	,4	,5	91,3
	60	5	2,1	2,7	94,0
	65	2	,8	1,1	95,1
	70	2	,8	1,1	96,2
	75	2	,8	1,1	97,3
	79	1	,4	,5	97,8
	80	2	,8	1,1	98,9
	83	1	,4	,5	99,5
	85	1	,4	,5	100,0
		53	22,4	Missing	
	<b>Total</b>	237	100,0	100,0	

Mean 20,451      Mode 5,000      Variance 374,271

Valid cases 184      Missing cases 53



X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	67	28,3	35,3	35,3
ACOPIO	2	22	9,3	11,6	46,8
DESGRANADO	3	6	2,5	3,2	50,0
SELECCION	4	13	5,5	6,8	56,8
CLASIF	5	6	2,5	3,2	60,0
EMPAQUE	6	21	8,9	11,1	71,1
TRANSFORMACION	7	14	5,9	7,4	78,4
SECADO	8	6	2,5	3,2	81,6
TRANSPORTE	9	34	14,3	17,9	99,5
TRILLA	10	1	,4	,5	100,0
,		47	19,8	Missing	
<b>Total</b>		<b>237</b>	<b>100,0</b>	<b>100,0</b>	

Mean 4,205 Mode 1,000 Variance 9,984

Valid cases 190 Missing cases 47

X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DESGRANADO	3	1	,4	1,5	1,5
SELECCION	4	12	5,1	17,6	19,1
CLASIF	5	11	4,6	16,2	35,3
EMPAQUE	6	23	9,7	33,8	69,1
TRANSFORMACION	7	6	2,5	8,8	77,9
SECADO	8	3	1,3	4,4	82,4
TRANSPORTE	9	10	4,2	14,7	97,1
TRILLA	10	2	,8	2,9	100,0
,		169	71,3	Missing	
<b>Total</b>		<b>237</b>	<b>100,0</b>	<b>100,0</b>	

Mean 6,176 Mode 6,000 Variance 3,073

Valid cases 68 Missing cases 169





## X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	2	,8	6,7	6,7
CLASIF	5	6	2,5	20,0	26,7
EMPAQUE	6	11	4,6	36,7	63,3
TRANSFORMACION	7	1	,4	3,3	66,7
SECADO	8	4	1,7	13,3	80,0
TRANSPORTE	9	5	2,1	16,7	96,7
TRILLA	10	1	,4	3,3	100,0
,		207	87,3	Missing	
	<b>Total</b>	<b>237</b>	<b>100,0</b>	<b>100,0</b>	

Mean 6,600

Valid cases 30 Missing cases 207

## X11 PRESENTACION DE VENTAL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	27	11,4	14,4	14,4
BULTOS	2	94	39,7	50,0	64,4
BOLSAS	3	26	11,0	13,8	78,2
LATAS	4	15	6,3	8,0	86,2
OTRO	6	26	11,0	13,8	100,0
,		49	20,7	Missing	
	<b>Total</b>	<b>237</b>	<b>100,0</b>	<b>100,0</b>	

Mean 2,707

Valid cases 188 Missing cases 49



X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	8	3,4	17,0	17,0
BOLSAS	3	17	7,2	36,2	53,2
LATAS	4	8	3,4	17,0	70,2
CANASTAS	5	1	,4	2,1	72,3
OTRO	6	13	5,5	27,7	100,0
	,	190	80,2	Missing	
	<b>Total</b>	<b>237</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>3,872</b>	<b>Mode</b>	<b>3,000</b>	<b>Variance</b>	<b>2,201</b>
<b>Valid cases</b>	<b>47</b>	<b>Missing cases</b>	<b>190</b>		

X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
LATAS	4	1	,4	25,0	25,0
CANASTAS	5	3	1,3	75,0	100,0
	,	233	98,3	Missing	
	<b>Total</b>	<b>237</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>4,750</b>	<b>Mode</b>	<b>5,000</b>	<b>Variance</b>	<b>,250</b>
<b>Valid cases</b>	<b>4</b>	<b>Missing cases</b>	<b>233</b>		



X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	2	,8	4,9	4,9
	2	6	2,5	14,6	19,5
	3	2	,8	4,9	24,4
	4	1	,4	2,4	26,8
	5	10	4,2	24,4	51,2
	10	6	2,5	14,6	65,9
	12	2	,8	4,9	70,7
	14	1	,4	2,4	73,2
	15	1	,4	2,4	75,6
	20	5	2,1	12,2	87,8
	30	2	,8	4,9	92,7
	35	1	,4	2,4	95,1
	40	1	,4	2,4	97,6
	50	1	,4	2,4	100,0
	,	196	82,7	Missing	
	<b>Total</b>	<b>237</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	11,512	<b>Mode</b>	5,000	<b>Variance</b>	132,756
<b>Valid cases</b>	41	<b>Missing cases</b>	196		



Preceding task required 2,47 seconds elapsed.





X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROZ	1	23	100,0	100,0	100,0
	Total	23	100,0	100,0	
Mean	1,000	Mode	1,000	Std dev	,000
Variance	,000	Minimum	1,000	Maximum	1,000
Sum	23,000				
Valid cases	23	Missing cases	0		

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROC	1	4,3	4,3	4,3	4,3
DISTR	2	8,7	8,7	8,7	13,0
FINAL	3	13,0	13,0	13,0	26,1
FINCA	3	13,0	13,0	13,0	39,1
GRANE	1	4,3	4,3	4,3	43,5
INDUS	1	4,3	4,3	4,3	47,8
INTER	1	4,3	4,3	4,3	52,2
MAYOR	4	17,4	17,4	17,4	69,6
MINOR	1	4,3	4,3	4,3	73,9
MOLIN	4	17,4	17,4	17,4	91,3
SUPER	1	4,3	4,3	4,3	95,7
TRANS	1	4,3	4,3	4,3	100,0
	Total	23	100,0	100,0	
Valid cases	23	Missing cases	0		



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	4	17,4	20,0	20,0
ASOCIACION	2	1	4,3	5,0	25,0
MAYORISTA	4	5	21,7	25,0	50,0
USTED	5	2	8,7	10,0	60,0
CONSUMIDOR	6	4	17,4	20,0	80,0
INDUSTRIA	7	3	13,0	15,0	95,0
OTRO	8	1	4,3	5,0	100,0
,		3	13,0	Missing	
		-----	-----	-----	
	Total	23	100,0	100,0	

Mean	4,450	Median	4,500	Mode	4,000
Std dev	2,259	Variance	5,103	Minimum	1,000
Maximum	8,000	Sum	89,000		

Valid cases 20 Missing cases 3

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	20	1	4,3	5,3	5,3
	70	1	4,3	5,3	10,5
	600	5	21,7	26,3	36,8
	7000	2	8,7	10,5	47,4
	8600	1	4,3	5,3	52,6
	10000	2	8,7	10,5	63,2
	20000	2	8,7	10,5	73,7
	30000	5	21,7	26,3	100,0
	,	4	17,4	Missing	
		-----	-----	-----	
	Total	23	100,0	100,0	

Mean	12404,737	Median	8600,000	Mode	600,000
Std dev	12360,540	Variance	152782937	Minimum	20,000
Maximum	30000,000	Sum	235690,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 19 Missing cases 4



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	16	69,6	84,2	84,2
KILOS	3	1	4,3	5,3	89,5
BULTOS	4	2	8,7	10,5	100,0
	,	4	17,4	Missing	
		-----	-----	-----	
	Total	23	100,0	100,0	

Mean	1,421	Median	1,000	Mode	1,000
Std dev	1,017	Variance	1,035	Minimum	1,000
Maximum	4,000	Sum	27,000		

Valid cases 19 Missing cases 4

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	2	8,7	10,5	10,5
	10	6	26,1	31,6	42,1
	15	1	4,3	5,3	47,4
	20	5	21,7	26,3	73,7
	35	1	4,3	5,3	78,9
	40	1	4,3	5,3	84,2
	45	2	8,7	10,5	94,7
	50	1	4,3	5,3	100,0
	,	4	17,4	Missing	
		-----	-----	-----	
	Total	23	100,0	100,0	

Mean	21,053	Median	20,000	Mode	10,000
Std dev	14,585	Variance	212,719	Minimum	5,000
Maximum	50,000	Sum	400,000		

Valid cases 19 Missing cases 4



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	20	1	4,3	5,3	5,3
	70	1	4,3	5,3	10,5
	400	5	21,7	26,3	36,8
	1800	3	13,0	15,8	52,6
	2000	2	8,7	10,5	63,2
	15000	2	8,7	10,5	73,7
	20000	3	13,0	15,8	89,5
	30000	2	8,7	10,5	100,0
	,	4	17,4	Missing	
	Total	23	100,0	100,0	

Mean	8499,474	Median	1800,000	Mode	400,000
Std dev	10790,802	Variance	116441405	Minimum	20,000
Maximum	30000,000	Sum	161490,000		

Valid cases 19 Missing cases 4

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	17	73,9	89,5	89,5
BULTOS	4	2	8,7	10,5	100,0
	,	4	17,4	Missing	
	Total	23	100,0	100,0	

Mean	1,316	Median	1,000	Mode	1,000
Std dev	,946	Variance	,895	Minimum	1,000
Maximum	4,000	Sum	25,000		

Valid cases 19 Missing cases 4





X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	6	26,1	31,6	31,6
	10	3	13,0	15,8	47,4
	15	1	4,3	5,3	52,6
	20	4	17,4	21,1	73,7
	25	1	4,3	5,3	78,9
	35	1	4,3	5,3	84,2
	55	1	4,3	5,3	89,5
	60	1	4,3	5,3	94,7
	70	1	4,3	5,3	100,0
	,	4	17,4	Missing	
	<b>Total</b>	<b>23</b>	<b>100,0</b>	<b>100,0</b>	

Mean	21,053	Median	15,000	Mode	5,000
Std dev	20,040	Variance	401,608	Minimum	5,000
Maximum	70,000	Sum	400,000		

Valid cases 19 Missing cases 4

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	6	26,1	30,0	30,0
ACOPIO	2	4	17,4	20,0	50,0
SELECCION	4	1	4,3	5,0	55,0
CLASIF	5	1	4,3	5,0	60,0
EMPAQUE	6	3	13,0	15,0	75,0
TRANSFORMACION	7	1	4,3	5,0	80,0
SECADO	8	1	4,3	5,0	85,0
TRANSPORTE	9	3	13,0	15,0	100,0
,		3	13,0	Missing	
	<b>Total</b>	<b>23</b>	<b>100,0</b>	<b>100,0</b>	

Mean	4,150	Median	3,000	Mode	1,000
Std dev	3,100	Variance	9,608	Minimum	1,000
Maximum	9,000	Sum	83,000		

Valid cases 20 Missing cases 3



X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	2	8,7	25,0	25,0
CLASIF	5	1	4,3	12,5	37,5
EMPAQUE	6	1	4,3	12,5	50,0
TRANSFORMACION	7	1	4,3	12,5	62,5
SECADO	8	1	4,3	12,5	75,0
TRANSPORTE	9	1	4,3	12,5	87,5
TRILLA	10	1	4,3	12,5	100,0
	,	15	65,2	Missing	
	Total	23	100,0	100,0	
Mean	6,625	Median	6,500	Mode	4,000
Std dev	2,264	Variance	5,125	Minimum	4,000
Maximum	10,000	Sum	53,000		

Valid cases 8 Missing cases 15

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TRANSFORMACION	7	1	4,3	50,0	50,0
SECADO	8	1	4,3	50,0	100,0
	,	21	91,3	Missing	
	Total	23	100,0	100,0	
Mean	7,500	Median	7,500	Mode	7,000
Std dev	,707	Variance	,500	Minimum	7,000
Maximum	8,000	Sum	15,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 2 Missing cases 21



X11 PRESENTACION DE VENTA1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	3	13,0	15,0	15,0
BULTOS	2	13	56,5	65,0	80,0
BOLSAS	3	4	17,4	20,0	100,0
	,	3	13,0	Missing	
	<b>Total</b>	<b>23</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	2,050	<b>Median</b>	2,000	<b>Mode</b>	2,000
<b>Std dev</b>	,605	<b>Variance</b>	,366	<b>Minimum</b>	1,000
<b>Maximum</b>	3,000	<b>Sum</b>	41,000		

Valid cases 20 Missing cases 3

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	1	4,3	12,5	12,5
BOLSAS	3	7	30,4	87,5	100,0
	,	15	65,2	Missing	
	<b>Total</b>	<b>23</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	2,875	<b>Median</b>	3,000	<b>Mode</b>	3,000
<b>Std dev</b>	,354	<b>Variance</b>	,125	<b>Minimum</b>	2,000
<b>Maximum</b>	3,000	<b>Sum</b>	23,000		

Valid cases 8 Missing cases 15



X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
LATAS	4	1	4,3	100,0	100,0
	,	22	95,7	Missing	
	Total	23	100,0	100,0	

Mean 4,000 Mode 4,000 Minimum 4,000  
 Maximum 4,000 Sum 4,000

Valid cases 1 Missing cases 22

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	4,3	25,0	25,0
	14	1	4,3	25,0	50,0
	20	1	4,3	25,0	75,0
	35	1	4,3	25,0	100,0
	,	19	82,6	Missing	
	Total	23	100,0	100,0	

Mean 18,500 Median 17,000 Mode 5,000  
 Std dev 12,610 Variance 159,000 Minimum 5,000  
 Maximum 35,000 Sum 74,000

\* Multiple modes exist. The smallest value is shown.

Valid cases 4 Missing cases 19





X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
MAIZ	2	24	100,0	100,0	100,0
	Total	24	100,0	100,0	
Mean	2,000	Mode	2,000	Std dev	,000
Variance	,000	Minimum	2,000	Maximum	2,000
Sum	48,000				

Valid cases 24 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	AGRIC	1	4,2	4,2	4,2
	FINAL	4	16,7	16,7	20,8
	FINCA	4	16,7	16,7	37,5
	GRANE	3	12,5	12,5	50,0
	INTER	4	16,7	16,7	66,7
	MAYOR	3	12,5	12,5	79,2
	PRODU	1	4,2	4,2	83,3
	SUPER	1	4,2	4,2	87,5
	TIEND	2	8,3	8,3	95,8
	TRILL	1	4,2	4,2	100,0
	Total	24	100,0	100,0	

Valid cases 24 Missing cases 0



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	5	20,8	25,0	25,0
ASOCIACION	2	1	4,2	5,0	30,0
MAYORISTA	4	5	20,8	25,0	55,0
USTED	5	1	4,2	5,0	60,0
CONSUMIDOR	6	7	29,2	35,0	95,0
INDUSTRIA	7	1	4,2	5,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	4,050	<b>Median</b>	4,000	<b>Mode</b>	6,000
<b>Std dev</b>	2,139	<b>Variance</b>	4,576	<b>Minimum</b>	1,000
<b>Maximum</b>	7,000	<b>Sum</b>	81,000		

Valid cases 20 Missing cases 4

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	4,2	5,0	5,0
	10	4	16,7	20,0	25,0
	20	2	8,3	10,0	35,0
	50	1	4,2	5,0	40,0
	70	1	4,2	5,0	45,0
	100	3	12,5	15,0	60,0
	200	3	12,5	15,0	75,0
	700	2	8,3	10,0	85,0
	2000	3	12,5	15,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	425,250	<b>Median</b>	100,000	<b>Mode</b>	10,000
<b>Std dev</b>	707,920	<b>Variance</b>	501151,250	<b>Minimum</b>	5,000
<b>Maximum</b>	2000,000	<b>Sum</b>	8505,000		

Valid cases 20 Missing cases 4



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	16	66,7	88,9	88,9
BULTOS	4	2	8,3	11,1	100,0
	,	6	25,0	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	1,333	<b>Median</b>	1,000	<b>Mode</b>	1,000
<b>Std dev</b>	,970	<b>Variance</b>	,941	<b>Minimum</b>	1,000
<b>Maximum</b>	4,000	<b>Sum</b>	24,000		
<b>Valid cases</b>	18	<b>Missing cases</b>	6		

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	4,2	5,0	5,0
	8	1	4,2	5,0	10,0
	10	9	37,5	45,0	55,0
	17	1	4,2	5,0	60,0
	20	2	8,3	10,0	70,0
	25	1	4,2	5,0	75,0
	30	1	4,2	5,0	80,0
	35	2	8,3	10,0	90,0
	50	1	4,2	5,0	95,0
	65	1	4,2	5,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	20,000	<b>Median</b>	10,000	<b>Mode</b>	10,000
<b>Std dev</b>	15,858	<b>Variance</b>	251,474	<b>Minimum</b>	5,000
<b>Maximum</b>	65,000	<b>Sum</b>	400,000		
<b>Valid cases</b>	20	<b>Missing cases</b>	4		



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	3	4	16,7	20,0	20,0
	5	3	12,5	15,0	35,0
	25	1	4,2	5,0	40,0
	50	1	4,2	5,0	45,0
	70	1	4,2	5,0	50,0
	100	4	16,7	20,0	70,0
	150	1	4,2	5,0	75,0
	350	2	8,3	10,0	85,0
	1000	3	12,5	15,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	

Mean	221,100	Median	85,000	Mode	3,000
Std dev	350,783	Variance	123049,042	Minimum	3,000
Maximum	1000,000	Sum	4422,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 20 Missing cases 4

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	18	75,0	90,0	90,0
BULTOS	4	2	8,3	10,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	

Mean	1,300	Median	1,000	Mode	1,000
Std dev	,923	Variance	,853	Minimum	1,000
Maximum	4,000	Sum	26,000		

Valid cases 20 Missing cases 4





X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	4	1	4,2	5,0	5,0
	5	1	4,2	5,0	10,0
	8	1	4,2	5,0	15,0
	10	6	25,0	30,0	45,0
	15	3	12,5	15,0	60,0
	17	1	4,2	5,0	65,0
	25	1	4,2	5,0	70,0
	26	1	4,2	5,0	75,0
	30	1	4,2	5,0	80,0
	40	3	12,5	15,0	95,0
	60	1	4,2	5,0	100,0
	,	4	16,7	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	

Mean	20,000	Median	15,000	Mode	10,000
Std dev	14,991	Variance	224,737	Minimum	4,000
Maximum	60,000	Sum	400,000		

Valid cases 20 Missing cases 4



X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	6	25,0	28,6	28,6
ACOPIO	2	1	4,2	4,8	33,3
DESGRANADO	3	4	16,7	19,0	52,4
SELECCION	4	1	4,2	4,8	57,1
CLASIF	5	1	4,2	4,8	61,9
EMPAQUE	6	2	8,3	9,5	71,4
TRANSFORMACION	7	1	4,2	4,8	76,2
TRANSPORTE	9	4	16,7	19,0	95,2
TRILLA	10	1	4,2	4,8	100,0
,		3	12,5	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	

Mean	4,476	Median	3,000	Mode	1,000
Std dev	3,250	Variance	10,562	Minimum	1,000
Maximum	10,000	Sum	94,000		

Valid cases 21 Missing cases 3

X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	2	8,3	20,0	20,0
CLASIF	5	1	4,2	10,0	30,0
EMPAQUE	6	5	20,8	50,0	80,0
TRANSPORTE	9	2	8,3	20,0	100,0
,		14	58,3	Missing	
	<b>Total</b>	<b>24</b>	<b>100,0</b>	<b>100,0</b>	

Mean	6,100	Median	6,000	Mode	6,000
Std dev	1,729	Variance	2,989	Minimum	4,000
Maximum	9,000	Sum	61,000		

Valid cases 10 Missing cases 14



X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CLASIF	5	1	4,2	25,0	25,0
EMPAQUE	6	1	4,2	25,0	50,0
SECADO	8	2	8,3	50,0	100,0
	,	20	83,3	Missing	
	Total	24	100,0	100,0	

Mean	6,750	Median	7,000	Mode	8,000
Std dev	1,500	Variance	2,250	Minimum	5,000
Maximum	8,000	Sum	27,000		

Valid cases 4 Missing cases 20

X11 PRESENTACION DE VENTA1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	3	12,5	14,3	14,3
BULTOS	2	14	58,3	66,7	81,0
BOLSAS	3	4	16,7	19,0	100,0
	,	3	12,5	Missing	
	Total	24	100,0	100,0	

Mean	2,048	Median	2,000	Mode	2,000
Std dev	,590	Variance	,348	Minimum	1,000
Maximum	3,000	Sum	43,000		

Valid cases 21 Missing cases 3



X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	3	12,5	60,0	60,0
BOLSAS	3	2	8,3	40,0	100,0
	,	19	79,2	Missing	
	Total	24	100,0	100,0	
Mean	2,400	Median	2,000	Mode	2,000
Std dev	,548	Variance	,300	Minimum	2,000
Maximum	3,000	Sum	12,000		

Valid cases 5 Missing cases 19

X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	24	100,0	Missing	
	Total	24	100,0	100,0	

Valid cases 0 Missing cases 24

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	1	4,2	33,3	33,3
	2	2	8,3	66,7	100,0
	,	21	87,5	Missing	
	Total	24	100,0	100,0	
Mean	1,667	Median	2,000	Mode	2,000
Std dev	,577	Variance	,333	Minimum	1,000
Maximum	2,000	Sum	5,000		

Valid cases 3 Missing cases 21





X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
FRIJOL	3	13	100,0	100,0	100,0
	Total	13	100,0	100,0	
Mean	3,000	Mode	3,000	Std dev	,000
Variance	,000	Minimum	3,000	Maximum	3,000
Sum	39,000				
Valid cases	13	Missing cases	0		

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DEPOS		1	7,7	7,7	7,7
FINAL		2	15,4	15,4	23,1
FINCA		2	15,4	15,4	38,5
GRANE		1	7,7	7,7	46,2
INTER		3	23,1	23,1	69,2
MAYOR		3	23,1	23,1	92,3
TIEND		1	7,7	7,7	100,0
	Total	13	100,0	100,0	
Valid cases	13	Missing cases	0		



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	6	46,2	54,5	54,5
MAYORISTA	4	3	23,1	27,3	81,8
CONSUMIDOR	6	2	15,4	18,2	100,0
	,	2	15,4	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	2,727	Median	1,000	Mode	1,000
Std dev	2,102	Variance	4,418	Minimum	1,000
Maximum	6,000	Sum	30,000		

Valid cases 11 Missing cases 2

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	3	6	46,2	54,5	54,5
	10	1	7,7	9,1	63,6
	50	1	7,7	9,1	72,7
	2000	1	7,7	9,1	81,8
	3000	2	15,4	18,2	100,0
	,	2	15,4	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	734,364	Median	3,000	Mode	3,000
Std dev	1267,693	Variance	1607046,45	Minimum	3,000
Maximum	3000,000	Sum	8078,000		

Valid cases 11 Missing cases 2



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROBAS	2	1	7,7	9,1	9,1
BULTOS	4	1	7,7	9,1	18,2
CARGAS	5	3	23,1	27,3	45,5
OTRO	7	6	46,2	54,5	100,0
	,	2	15,4	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	

Mean	5,727	Median	7,000	Mode	7,000
Std dev	1,679	Variance	2,818	Minimum	2,000
Maximum	7,000	Sum	63,000		

Valid cases 11 Missing cases 2

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	7,7	9,1	9,1
	7	1	7,7	9,1	18,2
	8	1	7,7	9,1	27,3
	10	3	23,1	27,3	54,5
	15	2	15,4	18,2	72,7
	25	1	7,7	9,1	81,8
	30	1	7,7	9,1	90,9
	65	1	7,7	9,1	100,0
	,	2	15,4	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	

Mean	18,182	Median	10,000	Mode	10,000
Std dev	17,325	Variance	300,164	Minimum	5,000
Maximum	65,000	Sum	200,000		

Valid cases 11 Missing cases 2



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	6	46,2	54,5	54,5
	5	1	7,7	9,1	63,6
	30	1	7,7	9,1	72,7
	350	1	7,7	9,1	81,8
	500	2	15,4	18,2	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Mean	126,455	Median	1,000	Mode	1,000
Std dev	211,550	Variance	44753,273	Minimum	1,000
Maximum	500,000	Sum	1391,000		

Valid cases 11 Missing cases 2

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ARROBAS	2	1	7,7	9,1	9,1
BULTOS	4	1	7,7	9,1	18,2
CARGAS	5	3	23,1	27,3	45,5
OTRO	7	6	46,2	54,5	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Mean	5,727	Median	7,000	Mode	7,000
Std dev	1,679	Variance	2,818	Minimum	2,000
Maximum	7,000	Sum	63,000		

Valid cases 11 Missing cases 2





X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	4	30,8	36,4	36,4
	10	2	15,4	18,2	54,5
	15	2	15,4	18,2	72,7
	25	1	7,7	9,1	81,8
	30	1	7,7	9,1	90,9
	75	1	7,7	9,1	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	18,182	<b>Median</b>	10,000	<b>Mode</b>	5,000
<b>Std dev</b>	20,649	<b>Variance</b>	426,364	<b>Minimum</b>	5,000
<b>Maximum</b>	75,000	<b>Sum</b>	200,000		

Valid cases 11 Missing cases 2

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	4	30,8	36,4	36,4
ACOPIO	2	2	15,4	18,2	54,5
SELECCION	4	1	7,7	9,1	63,6
EMPAQUE	6	2	15,4	18,2	81,8
SECADO	8	1	7,7	9,1	90,9
TRANSPORTE	9	1	7,7	9,1	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	3,727	<b>Median</b>	2,000	<b>Mode</b>	1,000
<b>Std dev</b>	3,036	<b>Variance</b>	9,218	<b>Minimum</b>	1,000
<b>Maximum</b>	9,000	<b>Sum</b>	41,000		

Valid cases 11 Missing cases 2



X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	1	7,7	33,3	33,3
TRANSPORTE	9	2	15,4	66,7	100,0
	,	10	76,9	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	7,333	Median	9,000	Mode	9,000
Std dev	2,887	Variance	8,333	Minimum	4,000
Maximum	9,000	Sum	22,000		

Valid cases 3 Missing cases 10

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	1	7,7	50,0	50,0
EMPAQUE	6	1	7,7	50,0	100,0
	,	11	84,6	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	5,000	Median	5,000	Mode	4,000
Std dev	1,414	Variance	2,000	Minimum	4,000
Maximum	6,000	Sum	10,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 2 Missing cases 11



X11 PRESENTACION DE VENTAL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	1	7,7	9,1	9,1
BULTOS	2	7	53,8	63,6	72,7
BOLSAS	3	3	23,1	27,3	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	2,182	<b>Median</b>	2,000	<b>Mode</b>	2,000
<b>Std dev</b>	,603	<b>Variance</b>	,364	<b>Minimum</b>	1,000
<b>Maximum</b>	3,000	<b>Sum</b>	24,000		

Valid cases 11 Missing cases 2

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Valid cases 0 Missing cases 13

X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Valid cases 0 Missing cases 13



X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Valid cases	0	Missing cases	13		





Preceding task required 1,43 seconds elapsed.

Preceding task required 1,15 seconds elapsed.

Memory allows a total of 18.724 values accumulated across all variables.  
There may be up to 2.340 value labels for each variable.



X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SOYA	4	17	100,0	100,0	100,0
	Total	17	100,0	100,0	

Mean	4,000	Mode	4,000	Std dev	,000
Variance	,000	Minimum	4,000	Maximum	4,000
Sum	68,000				

Valid cases 17 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	FABRI	1	5,9	5,9	5,9
	FINAL	3	17,6	17,6	23,5
	FINCA	3	17,6	17,6	41,2
	GRANE	1	5,9	5,9	47,1
	INDUS	3	17,6	17,6	64,7
	INTER	4	23,5	23,5	88,2
	MAYOR	2	11,8	11,8	100,0
	Total	17	100,0	100,0	

Valid cases 17 Missing cases 0



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	3	17,6	21,4	21,4
MAYORISTA	4	4	23,5	28,6	50,0
CONSUMIDOR	6	3	17,6	21,4	71,4
INDUSTRIA	7	4	23,5	28,6	100,0
	,	3	17,6	Missing	
	Total	17	100,0	100,0	
Mean	4,643	Median	5,000	Mode	4,000
Std dev	2,307	Variance	5,324	Minimum	1,000
Maximum	7,000	Sum	65,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	14	2	11,8	15,4	15,4
	20	1	5,9	7,7	23,1
	50	1	5,9	7,7	30,8
	1000	4	23,5	30,8	61,5
	1500	1	5,9	7,7	69,2
	2000	2	11,8	15,4	84,6
	3000	1	5,9	7,7	92,3
	4000	1	5,9	7,7	100,0
	,	4	23,5	Missing	
	Total	17	100,0	100,0	
Mean	1276,769	Median	1000,000	Mode	1000,000
Std dev	1226,835	Variance	1505123,03	Minimum	14,000
Maximum	4000,000	Sum	16598,000		

Valid cases 13 Missing cases 4



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	10	58,8	90,9	90,9
BULTOS	4	1	5,9	9,1	100,0
	,	6	35,3	Missing	
		-----	-----	-----	
	Total	17	100,0	100,0	
Mean	1,273	Median	1,000	Mode	1,000
Std dev	,905	Variance	,818	Minimum	1,000
Maximum	4,000	Sum	14,000		

Valid cases 11 Missing cases 6

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	3	17,6	20,0	20,0
	10	3	17,6	20,0	40,0
	15	2	11,8	13,3	53,3
	20	3	17,6	20,0	73,3
	25	1	5,9	6,7	80,0
	30	1	5,9	6,7	86,7
	50	1	5,9	6,7	93,3
	70	1	5,9	6,7	100,0
	,	2	11,8	Missing	
		-----	-----	-----	
	Total	17	100,0	100,0	
Mean	20,667	Median	15,000	Mode	5,000
Std dev	18,015	Variance	324,524	Minimum	5,000
Maximum	70,000	Sum	310,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 15 Missing cases 2





X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	10	2	11,8	15,4	15,4
	200	1	5,9	7,7	23,1
	500	5	29,4	38,5	61,5
	1000	3	17,6	23,1	84,6
	1500	1	5,9	7,7	92,3
	5000	1	5,9	7,7	100,0
	,	4	23,5	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	940,000	Median	500,000	Mode	500,000
Std dev	1292,717	Variance	1671116,67	Minimum	10,000
Maximum	5000,000	Sum	12220,000		

Valid cases 13 Missing cases 4

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	12	70,6	92,3	92,3
BULTOS	4	1	5,9	7,7	100,0
	,	4	23,5	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	1,231	Median	1,000	Mode	1,000
Std dev	,832	Variance	,692	Minimum	1,000
Maximum	4,000	Sum	16,000		

Valid cases 13 Missing cases 4



X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	2	11,8	13,3	13,3
	10	4	23,5	26,7	40,0
	15	3	17,6	20,0	60,0
	20	1	5,9	6,7	66,7
	25	2	11,8	13,3	80,0
	30	1	5,9	6,7	86,7
	50	1	5,9	6,7	93,3
	70	1	5,9	6,7	100,0
	,	2	11,8	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	21,000	<b>Median</b>	15,000	<b>Mode</b>	10,000
<b>Std dev</b>	17,849	<b>Variance</b>	318,571	<b>Minimum</b>	5,000
<b>Maximum</b>	70,000	<b>Sum</b>	315,000		

Valid cases 15 Missing cases 2

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	8	47,1	53,3	53,3
DESGRANADO	3	1	5,9	6,7	60,0
SELECCION	4	1	5,9	6,7	66,7
EMPAQUE	6	2	11,8	13,3	80,0
TRANSFORMACION	7	1	5,9	6,7	86,7
SECADO	8	1	5,9	6,7	93,3
TRANSPORTE	9	1	5,9	6,7	100,0
	,	2	11,8	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	3,400	<b>Median</b>	1,000	<b>Mode</b>	1,000
<b>Std dev</b>	2,995	<b>Variance</b>	8,971	<b>Minimum</b>	1,000
<b>Maximum</b>	9,000	<b>Sum</b>	51,000		

Valid cases 15 Missing cases 2



X10B BENEFCIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	1	5,9	16,7	16,7
CLASIF	5	1	5,9	16,7	33,3
EMPAQUE	6	1	5,9	16,7	50,0
TRANSFORMACION	7	2	11,8	33,3	83,3
TRANSPORTE	9	1	5,9	16,7	100,0
	,	11	64,7	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>6,333</b>	<b>Median</b>	<b>6,500</b>	<b>Mode</b>	<b>7,000</b>
<b>Std dev</b>	<b>1,751</b>	<b>Variance</b>	<b>3,067</b>	<b>Minimum</b>	<b>4,000</b>
<b>Maximum</b>	<b>9,000</b>	<b>Sum</b>	<b>38,000</b>		

Valid cases 6 Missing cases 11

X10C BENEFCIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EMPAQUE	6	2	11,8	66,7	66,7
TRANSPORTE	9	1	5,9	33,3	100,0
	,	14	82,4	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>7,000</b>	<b>Median</b>	<b>6,000</b>	<b>Mode</b>	<b>6,000</b>
<b>Std dev</b>	<b>1,732</b>	<b>Variance</b>	<b>3,000</b>	<b>Minimum</b>	<b>6,000</b>
<b>Maximum</b>	<b>9,000</b>	<b>Sum</b>	<b>21,000</b>		

Valid cases 3 Missing cases 14



X11 PRESENTACION DE VENTA1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	3	17,6	20,0	20,0
BULTOS	2	5	29,4	33,3	53,3
LATAS	4	5	29,4	33,3	86,7
OTRO	6	2	11,8	13,3	100,0
	,	2	11,8	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	3,000	<b>Median</b>	2,000	<b>Mode</b>	2,000
<b>Std dev</b>	1,690	<b>Variance</b>	2,857	<b>Minimum</b>	1,000
<b>Maximum</b>	6,000	<b>Sum</b>	45,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 15 Missing cases 2

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CANASTAS	5	1	5,9	25,0	25,0
OTRO	6	3	17,6	75,0	100,0
	,	13	76,5	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	5,750	<b>Median</b>	6,000	<b>Mode</b>	6,000
<b>Std dev</b>	,500	<b>Variance</b>	,250	<b>Minimum</b>	5,000
<b>Maximum</b>	6,000	<b>Sum</b>	23,000		

Valid cases 4 Missing cases 13





X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	17	100,0	Missing	
	Total	17	100,0	100,0	
Valid cases	0	Missing cases	17		

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	20	1	5,9	33,3	33,3
	30	1	5,9	33,3	66,7
	50	1	5,9	33,3	100,0
	,	14	82,4	Missing	
	Total	17	100,0	100,0	
Mean	33,333	Median	30,000	Mode	20,000
Std dev	15,275	Variance	233,333	Minimum	20,000
Maximum	50,000	Sum	100,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases	3	Missing cases	14
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X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SORGO	5	16	100,0	100,0	100,0
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
Mean	5,000	Mode	5,000	Std dev	,000
Variance	,000	Minimum	5,000	Maximum	5,000
Sum	80,000				
Valid cases	16	Missing cases	0		

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	DISTR	1	6,3	6,3	6,3
	FINAL	3	18,8	18,8	25,0
	FINCA	4	25,0	25,0	50,0
	GRANE	1	6,3	6,3	56,3
	INDUS	3	18,8	18,8	75,0
	MAYOR	2	12,5	12,5	87,5
	TRANS	2	12,5	12,5	100,0
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
Valid cases	16	Missing cases	0		



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	1	6,3	7,7	7,7
MAYORISTA	4	1	6,3	7,7	15,4
USTED	5	4	25,0	30,8	46,2
CONSUMIDOR	6	3	18,8	23,1	69,2
INDUSTRIA	7	3	18,8	23,1	92,3
OTRO	8	1	6,3	7,7	100,0
	,	3	18,8	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	5,538	<b>Median</b>	6,000	<b>Mode</b>	5,000
<b>Std dev</b>	1,761	<b>Variance</b>	3,103	<b>Minimum</b>	1,000
<b>Maximum</b>	8,000	<b>Sum</b>	72,000		

Valid cases 13 Missing cases 3

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	28	3	18,8	25,0	25,0
	30	2	12,5	16,7	41,7
	200	1	6,3	8,3	50,0
	5000	4	25,0	33,3	83,3
	40000	2	12,5	16,7	100,0
	,	4	25,0	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	8362,000	<b>Median</b>	2600,000	<b>Mode</b>	5000,000
<b>Std dev</b>	14957,417	<b>Variance</b>	223724329	<b>Minimum</b>	28,000
<b>Maximum</b>	40000,000	<b>Sum</b>	100344,000		

Valid cases 12 Missing cases 4



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	11	68,8	91,7	91,7
BULTOS	4	1	6,3	8,3	100,0
	,	4	25,0	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
Mean	1,250	Median	1,000	Mode	1,000
Std dev	,866	Variance	,750	Minimum	1,000
Maximum	4,000	Sum	15,000		

Valid cases 12 Missing cases 4

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	3	18,8	23,1	23,1
	10	2	12,5	15,4	38,5
	15	1	6,3	7,7	46,2
	17	1	6,3	7,7	53,8
	20	2	12,5	15,4	69,2
	40	1	6,3	7,7	76,9
	50	1	6,3	7,7	84,6
	60	1	6,3	7,7	92,3
	83	1	6,3	7,7	100,0
	,	3	18,8	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
Mean	26,154	Median	17,000	Mode	5,000
Std dev	24,640	Variance	607,141	Minimum	5,000
Maximum	83,000	Sum	340,000		

Valid cases 13 Missing cases 3





X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	200	1	6,3	14,3	14,3
	4000	4	25,0	57,1	71,4
	40000	2	12,5	28,6	100,0
	,	9	56,3	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	13742,857	<b>Median</b>	4000,000	<b>Mode</b>	4000,000
<b>Std dev</b>	17990,632	<b>Variance</b>	323662857	<b>Minimum</b>	200,000
<b>Maximum</b>	40000,000	<b>Sum</b>	96200,000		

Valid cases 7 Missing cases 9

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	6	37,5	85,7	85,7
BULTOS	4	1	6,3	14,3	100,0
	,	9	56,3	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	1,429	<b>Median</b>	1,000	<b>Mode</b>	1,000
<b>Std dev</b>	1,134	<b>Variance</b>	1,286	<b>Minimum</b>	1,000
<b>Maximum</b>	4,000	<b>Sum</b>	10,000		

Valid cases 7 Missing cases 9



X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	4	25,0	50,0	50,0
	17	1	6,3	12,5	62,5
	35	1	6,3	12,5	75,0
	80	1	6,3	12,5	87,5
	83	1	6,3	12,5	100,0
	,	8	50,0	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	29,375	<b>Median</b>	11,000	<b>Mode</b>	5,000
<b>Std dev</b>	33,806	<b>Variance</b>	1142,839	<b>Minimum</b>	5,000
<b>Maximum</b>	83,000	<b>Sum</b>	235,000		

Valid cases 8 Missing cases 8

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	4	25,0	33,3	33,3
ACOPIO	2	1	6,3	8,3	41,7
CLASIF	5	2	12,5	16,7	58,3
EMPAQUE	6	2	12,5	16,7	75,0
SECADO	8	2	12,5	16,7	91,7
TRANSPORTE	9	1	6,3	8,3	100,0
	,	4	25,0	Missing	
	<b>Total</b>	<b>16</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	4,417	<b>Median</b>	5,000	<b>Mode</b>	1,000
<b>Std dev</b>	3,088	<b>Variance</b>	9,538	<b>Minimum</b>	1,000
<b>Maximum</b>	9,000	<b>Sum</b>	53,000		

Valid cases 12 Missing cases 4



X10B BENEFCIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
SELECCION	4	1	6,3	20,0	20,0
EMPAQUE	6	1	6,3	20,0	40,0
TRANSFORMACION	7	2	12,5	40,0	80,0
TRANSPORTE	9	1	6,3	20,0	100,0
	,	11	68,8	Missing	
		-----	-----	-----	
	Total	16	100,0	100,0	
Mean	6,600	Median	7,000	Mode	7,000
Std dev	1,817	Variance	3,300	Minimum	4,000
Maximum	9,000	Sum	33,000		

Valid cases 5 Missing cases 11

X10C BENEFCIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EMPAQUE	6	2	12,5	100,0	100,0
	,	14	87,5	Missing	
		-----	-----	-----	
	Total	16	100,0	100,0	
Mean	6,000	Mode	6,000	Std dev	,000
Variance	,000	Minimum	6,000	Maximum	6,000
Sum	12,000				

Valid cases 2 Missing cases 14



X11 PRESENTACION DE VENTAL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	2	12,5	15,4	15,4
BULTOS	2	8	50,0	61,5	76,9
BOLSAS	3	3	18,8	23,1	100,0
	,	3	18,8	Missing	
	Total	16	100,0	100,0	
Mean	2,077	Median	2,000	Mode	2,000
Std dev	,641	Variance	,410	Minimum	1,000
Maximum	3,000	Sum	27,000		

Valid cases 13 Missing cases 3

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	1	6,3	16,7	16,7
BOLSAS	3	1	6,3	16,7	33,3
LATAS	4	4	25,0	66,7	100,0
	,	10	62,5	Missing	
	Total	16	100,0	100,0	
Mean	3,500	Median	4,000	Mode	4,000
Std dev	,837	Variance	,700	Minimum	2,000
Maximum	4,000	Sum	21,000		

Valid cases 6 Missing cases 10





X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	16	100,0	Missing	
		-----	-----		
	Total	16	100,0	100,0	

Valid cases 0 Missing cases 16

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	2	12,5	66,7	66,7
	20	1	6,3	33,3	100,0
	,	13	81,3	Missing	
		-----	-----		
	Total	16	100,0	100,0	

Mean	10,000	Median	5,000	Mode	5,000
Std dev	8,660	Variance	75,000	Minimum	5,000
Maximum	20,000	Sum	30,000		

Valid cases 3 Missing cases 13



Preceding task required 1,27 seconds elapsed.

Preceding task required 1,15 seconds elapsed.

Memory allows a total of 18.724 values accumulated across all variables.  
There may be up to 2.340 value labels for each variable.



X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
ALGODON	11	13	100,0	100,0	100,0
	Total	13	100,0	100,0	
Mean	11,000	Mode	11,000	Std dev	,000
Variance	,000	Minimum	11,000	Maximum	11,000
Sum	143,000				

Valid cases 13 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DISTR		1	7,7	7,7	7,7
FINAL		2	15,4	15,4	23,1
FINCA		1	7,7	7,7	30,8
INDUS		2	15,4	15,4	46,2
INTER		2	15,4	15,4	61,5
MAYOR		1	7,7	7,7	69,2
MINOR		2	15,4	15,4	84,6
PARCE		1	7,7	7,7	92,3
TRANS		1	7,7	7,7	100,0
	Total	13	100,0	100,0	

Valid cases 13 Missing cases 0



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	3	23,1	30,0	30,0
MAYORISTA	4	1	7,7	10,0	40,0
CONSUMIDOR	6	2	15,4	20,0	60,0
INDUSTRIA	7	2	15,4	20,0	80,0
OTRO	8	2	15,4	20,0	100,0
	,	3	23,1	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	

Mean	4,900	Median	6,000	Mode	1,000
Std dev	2,923	Variance	8,544	Minimum	1,000
Maximum	8,000	Sum	49,000		

Valid cases 10 Missing cases 3

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	10000	1	7,7	14,3	14,3
	12000	6	46,2	85,7	100,0
	,	6	46,2	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	

Mean	11714,286	Median	12000,000	Mode	12000,000
Std dev	755,929	Variance	571428,571	Minimum	10000,000
Maximum	12000,000	Sum	82000,000		

Valid cases 7 Missing cases 6





X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	7	53,8	100,0	100,0
	,	6	46,2	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	
Mean	1,000	Mode	1,000	Std dev	,000
Variance	,000	Minimum	1,000	Maximum	1,000
Sum	7,000				

Valid cases 7 Missing cases 6

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	5	38,5	45,5	45,5
	10	1	7,7	9,1	54,5
	25	2	15,4	18,2	72,7
	35	1	7,7	9,1	81,8
	40	2	15,4	18,2	100,0
	,	2	15,4	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	
Mean	18,182	Median	10,000	Mode	5,000
Std dev	15,045	Variance	226,364	Minimum	5,000
Maximum	40,000	Sum	200,000		

Valid cases 11 Missing cases 2



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	10000	5	41,7	100,0	100,0
	,	7	58,3	Missing	
	Total	12	100,0	100,0	
Mean	10000,000	Mode	10000,000	Std dev	,000
Variance	,000	Minimum	10000,000	Maximum	10000,000
Sum	50000,000				

Valid cases 5 Missing cases 7

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	4	33,3	100,0	100,0
	,	8	66,7	Missing	
	Total	12	100,0	100,0	
Mean	1,000	Mode	1,000	Std dev	,000
Variance	,000	Minimum	1,000	Maximum	1,000
Sum	4,000				

Valid cases 4 Missing cases 8



X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	10	4	30,8	66,7	66,7
	30	2	15,4	33,3	100,0
	,	7	53,8	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Mean	16,667	Median	10,000	Mode	10,000
Std dev	10,328	Variance	106,667	Minimum	10,000
Maximum	30,000	Sum	100,000		

Valid cases 6 Missing cases 7

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	2	15,4	33,3	33,3
EMPAQUE	6	1	7,7	16,7	50,0
TRANSFORMACION	7	1	7,7	16,7	66,7
TRANSPORTE	9	2	15,4	33,3	100,0
	,	7	53,8	Missing	
	<b>Total</b>	<b>13</b>	<b>100,0</b>	<b>100,0</b>	

Mean	5,500	Median	6,500	Mode	1,000
Std dev	3,674	Variance	13,500	Minimum	1,000
Maximum	9,000	Sum	33,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 6 Missing cases 7



X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EMPAQUE	6	1	7,7	50,0	50,0
TRANSPORTE	9	1	7,7	50,0	100,0
	,	11	84,6	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	7,500	Median	7,500	Mode	6,000
Std dev	2,121	Variance	4,500	Minimum	6,000
Maximum	9,000	Sum	15,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 2 Missing cases 11

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	

Valid cases 0 Missing cases 13

X11 PRESENTACION DE VENTA1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	2	15,4	100,0	100,0
	,	11	84,6	Missing	
		-----	-----	-----	
	Total	13	100,0	100,0	
Mean	2,000	Mode	2,000	Std dev	,000
Variance	,000	Minimum	2,000	Maximum	2,000
Sum	4,000				

Valid cases 2 Missing cases 11





X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
	Total	13	100,0	100,0	
Valid cases	0	Missing cases	13		

X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	13	100,0	Missing	
	Total	13	100,0	100,0	
Valid cases	0	Missing cases	13		

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	7,7	50,0	50,0
	12	1	7,7	50,0	100,0
	,	11	84,6	Missing	
	Total	13	100,0	100,0	
Mean	8,500	Median	8,500	Mode	5,000
Std dev	4,950	Variance	24,500	Minimum	5,000
Maximum	12,000	Sum	17,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases	2	Missing cases	11
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Preceding task required 1,54 seconds elapsed.

Preceding task required ,94 seconds elapsed.

Memory allows a total of 18.724 values accumulated across all variables.  
There may be up to 2.340 value labels for each variable.



X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
YUCASECA	13	17	100,0	100,0	100,0
	Total	17	100,0	100,0	
Mean	13,000	Mode	13,000	Std dev	,000
Variance	,000	Minimum	13,000	Maximum	13,000
Sum	221,000				

Valid cases 17 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	DETAL	1	5,9	5,9	5,9
	FINAL	3	17,6	17,6	23,5
	FINCA	3	17,6	17,6	41,2
	GRANE	1	5,9	5,9	47,1
	INTER	3	17,6	17,6	64,7
	MAYOR	3	17,6	17,6	82,4
	TIEND	1	5,9	5,9	88,2
	TRANS	2	11,8	11,8	100,0
	Total	17	100,0	100,0	

Valid cases 17 Missing cases 0



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	4	23,5	28,6	28,6
COOPERATIVA	3	1	5,9	7,1	35,7
MAYORISTA	4	4	23,5	28,6	64,3
USTED	5	2	11,8	14,3	78,6
CONSUMIDOR	6	3	17,6	21,4	100,0
,		3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	3,643	Median	4,000	Mode	1,000
Std dev	1,946	Variance	3,786	Minimum	1,000
Maximum	6,000	Sum	51,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	4	23,5	28,6	28,6
	3	1	5,9	7,1	35,7
	70	1	5,9	7,1	42,9
	300	2	11,8	14,3	57,1
	500	1	5,9	7,1	64,3
	700	1	5,9	7,1	71,4
	800	1	5,9	7,1	78,6
	870	1	5,9	7,1	85,7
	900	2	11,8	14,3	100,0
,		3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	381,929	Median	300,000	Mode	1,000
Std dev	382,265	Variance	146126,225	Minimum	1,000
Maximum	900,000	Sum	5347,000		

Valid cases 14 Missing cases 3





X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	5	29,4	35,7	35,7
KILOS	3	1	5,9	7,1	42,9
BULTOS	4	3	17,6	21,4	64,3
OTRO	7	5	29,4	35,7	100,0
	,	3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
Mean	3,929	Median	4,000	Mode	1,000
Std dev	2,645	Variance	6,995	Minimum	1,000
Maximum	7,000	Sum	55,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	5,9	7,1	7,1
	10	3	17,6	21,4	28,6
	15	2	11,8	14,3	42,9
	20	2	11,8	14,3	57,1
	25	2	11,8	14,3	71,4
	35	3	17,6	21,4	92,9
	40	1	5,9	7,1	100,0
	,	3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
Mean	21,429	Median	20,000	Mode	10,000
Std dev	11,339	Variance	128,571	Minimum	5,000
Maximum	40,000	Sum	300,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	1	5,9	10,0	10,0
	40	2	11,8	20,0	30,0
	60	2	11,8	20,0	50,0
	70	1	5,9	10,0	60,0
	700	1	5,9	10,0	70,0
	740	1	5,9	10,0	80,0
	750	2	11,8	20,0	100,0
	,	7	41,2	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	321,100	Median	65,000	Mode	40,000
Std dev	356,970	Variance	127427,656	Minimum	1,000
Maximum	750,000	Sum	3211,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 10 Missing cases 7

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	5	29,4	35,7	35,7
KILOS	3	1	5,9	7,1	42,9
BULTOS	4	3	17,6	21,4	64,3
OTRO	7	5	29,4	35,7	100,0
	,	3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	

Mean	3,929	Median	4,000	Mode	1,000
Std dev	2,645	Variance	6,995	Minimum	1,000
Maximum	7,000	Sum	55,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3



X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	1	5,9	7,1	7,1
	8	1	5,9	7,1	14,3
	10	1	5,9	7,1	21,4
	12	1	5,9	7,1	28,6
	15	2	11,8	14,3	42,9
	20	2	11,8	14,3	57,1
	25	2	11,8	14,3	71,4
	35	3	17,6	21,4	92,9
	40	1	5,9	7,1	100,0
	,	3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	21,429	<b>Median</b>	20,000	<b>Mode</b>	35,000
<b>Std dev</b>	11,366	<b>Variance</b>	129,187	<b>Minimum</b>	5,000
<b>Maximum</b>	40,000	<b>Sum</b>	300,000		

Valid cases 14 Missing cases 3

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	3	17,6	21,4	21,4
ACOPIO	2	1	5,9	7,1	28,6
SELECCION	4	3	17,6	21,4	50,0
EMPAQUE	6	3	17,6	21,4	71,4
SECADO	8	1	5,9	7,1	78,6
TRANSPORTE	9	3	17,6	21,4	100,0
,		3	17,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	5,000	<b>Median</b>	5,000	<b>Mode</b>	1,000
<b>Std dev</b>	3,038	<b>Variance</b>	9,231	<b>Minimum</b>	1,000
<b>Maximum</b>	9,000	<b>Sum</b>	70,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 3



X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CLASIF	5	2	11,8	50,0	50,0
EMPAQUE	6	1	5,9	25,0	75,0
TRANSPORTE	9	1	5,9	25,0	100,0
	,	13	76,5	Missing	
	Total	17	100,0	100,0	
Mean	6,250	Median	5,500	Mode	5,000
Std dev	1,893	Variance	3,583	Minimum	5,000
Maximum	9,000	Sum	25,000		

Valid cases 4 Missing cases 13

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	17	100,0	Missing	
	Total	17	100,0	100,0	

Valid cases 0 Missing cases 17





X11 PRESENTACION DE VENTAL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	3	17,6	21,4	21,4
BULTOS	2	11	64,7	78,6	100,0
	,	3	17,6	Missing	
	Total	17	100,0	100,0	

Mean	1,786	Median	2,000	Mode	2,000
Std dev	,426	Variance	,181	Minimum	1,000
Maximum	2,000	Sum	25,000		

Valid cases 14 Missing cases 3

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BOLSAS	3	1	5,9	100,0	100,0
	,	16	94,1	Missing	
	Total	17	100,0	100,0	

Mean	3,000	Mode	3,000	Minimum	3,000
Maximum	3,000	Sum	3,000		

Valid cases 1 Missing cases 16



X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	17	100,0	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Valid cases</b>	<b>0</b>	<b>Missing cases</b>	<b>17</b>		

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	1	1	5,9	20,0	20,0
	2	1	5,9	20,0	40,0
	5	1	5,9	20,0	60,0
	10	1	5,9	20,0	80,0
	20	1	5,9	20,0	100,0
	,	12	70,6	Missing	
	<b>Total</b>	<b>17</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	7,600	<b>Median</b>	5,000	<b>Mode</b>	1,000
<b>Std dev</b>	7,765	<b>Variance</b>	60,300	<b>Minimum</b>	1,000
<b>Maximum</b>	20,000	<b>Sum</b>	38,000		

\* Multiple modes exist. The smallest value is shown.

<b>Valid cases</b>	<b>5</b>	<b>Missing cases</b>	<b>12</b>
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Preceding task required 2,30 seconds elapsed.

Preceding task required ,93 seconds elapsed.

Memory allows a total of 18.724 values accumulated across all variables.  
There may be up to 2.340 value labels for each variable.



X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
AJONJOLI	14	15	100,0	100,0	100,0
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	
Mean	14,000	Mode	14,000	Std dev	,000
Variance	,000	Minimum	14,000	Maximum	14,000
Sum	210,000				

Valid cases 15 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
COMER		1	6,7	6,7	6,7
FINAL		1	6,7	6,7	13,3
FINCA		2	13,3	13,3	26,7
GRANE		1	6,7	6,7	33,3
INDUS		2	13,3	13,3	46,7
INTER		2	13,3	13,3	60,0
MAYOR		2	13,3	13,3	73,3
TIEND		2	13,3	13,3	86,7
TRANS		2	13,3	13,3	100,0
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	

Valid cases 15 Missing cases 0





X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	7	46,7	50,0	50,0
MAYORISTA	4	2	13,3	14,3	64,3
CONSUMIDOR	6	2	13,3	14,3	78,6
INDUSTRIA	7	2	13,3	14,3	92,9
OTRO	8	1	6,7	7,1	100,0
	,	1	6,7	Missing	
		-----	-----	-----	
	Total	15	100,0	100,0	

Mean	3,500	Median	2,500	Mode	1,000
Std dev	2,794	Variance	7,808	Minimum	1,000
Maximum	8,000	Sum	49,000		

Valid cases 14 Missing cases 1

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	50	5	33,3	35,7	35,7
	500	1	6,7	7,1	42,9
	2000	1	6,7	7,1	50,0
	3000	5	33,3	35,7	85,7
	5000	2	13,3	14,3	100,0
	,	1	6,7	Missing	
		-----	-----	-----	
	Total	15	100,0	100,0	

Mean	1982,143	Median	2500,000	Mode	50,000
Std dev	1845,119	Variance	3404464,29	Minimum	50,000
Maximum	5000,000	Sum	27750,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 14 Missing cases 1



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	9	60,0	64,3	64,3
GALONES	6	5	33,3	35,7	100,0
	,	1	6,7	Missing	
		-----	-----	-----	-----
	Total	15	100,0	100,0	
Mean	2,786	Median	1,000	Mode	1,000
Std dev	2,486	Variance	6,181	Minimum	1,000
Maximum	6,000	Sum	39,000		
Valid cases	14	Missing cases	1		

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	4	26,7	28,6	28,6
	10	6	40,0	42,9	71,4
	20	2	13,3	14,3	85,7
	40	2	13,3	14,3	100,0
	,	1	6,7	Missing	
		-----	-----	-----	-----
	Total	15	100,0	100,0	
Mean	14,286	Median	10,000	Mode	10,000
Std dev	11,906	Variance	141,758	Minimum	5,000
Maximum	40,000	Sum	200,000		
Valid cases	14	Missing cases	1		



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	30	4	26,7	33,3	33,3
	50	1	6,7	8,3	41,7
	500	1	6,7	8,3	50,0
	2500	2	13,3	16,7	66,7
	3000	4	26,7	33,3	100,0
	,	3	20,0	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	

Mean	1472,500	Median	1500,000	Mode	30,000
Std dev	1437,707	Variance	2067002,27	Minimum	30,000
Maximum	3000,000	Sum	17670,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 12 Missing cases 3

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	8	53,3	66,7	66,7
GALONES	6	4	26,7	33,3	100,0
	,	3	20,0	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	

Mean	2,667	Median	1,000	Mode	1,000
Std dev	2,462	Variance	6,061	Minimum	1,000
Maximum	6,000	Sum	32,000		

Valid cases 12 Missing cases 3



X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	4	26,7	28,6	28,6
	10	6	40,0	42,9	71,4
	20	3	20,0	21,4	92,9
	60	1	6,7	7,1	100,0
	,	1	6,7	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	

Mean	14,286	Median	10,000	Mode	10,000
Std dev	14,258	Variance	203,297	Minimum	5,000
Maximum	60,000	Sum	200,000		

Valid cases 14 Missing cases 1

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	7	46,7	53,8	53,8
ACOPIO	2	1	6,7	7,7	61,5
SELECCION	4	1	6,7	7,7	69,2
TRANSFORMACION	7	2	13,3	15,4	84,6
TRANSPORTE	9	2	13,3	15,4	100,0
	,	2	13,3	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	

Mean	3,462	Median	1,000	Mode	1,000
Std dev	3,307	Variance	10,936	Minimum	1,000
Maximum	9,000	Sum	45,000		

Valid cases 13 Missing cases 2





X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CLASIF	5	1	6,7	33,3	33,3
EMPAQUE	6	2	13,3	66,7	100,0
	,	12	80,0	Missing	
	Total	15	100,0	100,0	
Mean	5,667	Median	6,000	Mode	6,000
Std dev	,577	Variance	,333	Minimum	5,000
Maximum	6,000	Sum	17,000		

Valid cases 3 Missing cases 12

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EMPAQUE	6	1	6,7	100,0	100,0
	,	14	93,3	Missing	
	Total	15	100,0	100,0	
Mean	6,000	Mode	6,000	Minimum	6,000
Maximum	6,000	Sum	6,000		

Valid cases 1 Missing cases 14



X11 PRESENTACION DE VENTAL

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
A GRANEL	1	3	20,0	23,1	23,1
BULTOS	2	1	6,7	7,7	30,8
LATAS	4	5	33,3	38,5	69,2
OTRO	6	4	26,7	30,8	100,0
	,	2	13,3	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	3,769	<b>Median</b>	4,000	<b>Mode</b>	4,000
<b>Std dev</b>	1,964	<b>Variance</b>	3,859	<b>Minimum</b>	1,000
<b>Maximum</b>	6,000	<b>Sum</b>	49,000		

Valid cases 13 Missing cases 2

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
OTRO	6	5	33,3	100,0	100,0
	,	10	66,7	Missing	
	<b>Total</b>	<b>15</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	6,000	<b>Mode</b>	6,000	<b>Std dev</b>	,000
<b>Variance</b>	,000	<b>Minimum</b>	6,000	<b>Maximum</b>	6,000
<b>Sum</b>	30,000				

Valid cases 5 Missing cases 10



X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	15	100,0	Missing	
	Total	15	100,0	100,0	
Valid cases	0	Missing cases	15		

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	10	1	6,7	100,0	100,0
	,	14	93,3	Missing	
	Total	15	100,0	100,0	
Mean	10,000	Mode	10,000	Minimum	10,000
Maximum	10,000	Sum	10,000		
Valid cases	1	Missing cases	14		



Preceding task required 2,53 seconds elapsed.

Preceding task required 1,21 seconds elapsed.

Memory allows a total of 18.724 values accumulated across all variables.  
There may be up to 2.340 value labels for each variable.





X1 PRODUCTO

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
LECHEP	15	18	100,0	100,0	100,0
	Total	18	100,0	100,0	
Mean	15,000	Mode	15,000	Std dev	,000
Variance	,000	Minimum	15,000	Maximum	15,000
Sum	270,000				

Valid cases 18 Missing cases 0

X2 ETAPA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
DISTR		2	11,1	11,1	11,1
EMPRE		1	5,6	5,6	16,7
FINAL		3	16,7	16,7	33,3
FINCA		2	11,1	11,1	44,4
INTE		1	5,6	5,6	50,0
INTER		1	5,6	5,6	55,6
LECHE		1	5,6	5,6	61,1
MAYO		1	5,6	5,6	66,7
MAYOR		2	11,1	11,1	77,8
PLANT		1	5,6	5,6	83,3
SUPER		1	5,6	5,6	88,9
TIEND		1	5,6	5,6	94,4
TRANS		1	5,6	5,6	100,0
	Total	18	100,0	100,0	

Valid cases 18 Missing cases 0



X3 COMPRADOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
INTERMEDIARIO	1	2	11,1	12,5	12,5
ASOCIACION	2	1	5,6	6,3	18,8
COOPERATIVA	3	2	11,1	12,5	31,3
MAYORISTA	4	5	27,8	31,3	62,5
USTED	5	1	5,6	6,3	68,8
CONSUMIDOR	6	4	22,2	25,0	93,8
INDUSTRIA	7	1	5,6	6,3	100,0
,		2	11,1	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	4,125	<b>Median</b>	4,000	<b>Mode</b>	4,000
<b>Std dev</b>	1,821	<b>Variance</b>	3,317	<b>Minimum</b>	1,000
<b>Maximum</b>	7,000	<b>Sum</b>	66,000		

Valid cases 16 Missing cases 2

X4 CANT. COMPRADA EN COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	200	1	5,6	8,3	8,3
	300	3	16,7	25,0	33,3
	500	1	5,6	8,3	41,7
	1000	2	11,1	16,7	58,3
	8000	1	5,6	8,3	66,7
	30000	1	5,6	8,3	75,0
	35000	1	5,6	8,3	83,3
	50000	2	11,1	16,7	100,0
	,	6	33,3	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	14716,667	<b>Median</b>	1000,000	<b>Mode</b>	300,000
<b>Std dev</b>	20433,032	<b>Variance</b>	417508788	<b>Minimum</b>	200,000
<b>Maximum</b>	50000,000	<b>Sum</b>	176600,000		

Valid cases 12 Missing cases 6



X5 UNIDAD CANT.COMPRADA COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	4	22,2	44,4	44,4
BULTOS	4	1	5,6	11,1	55,6
GALONES	6	3	16,7	33,3	88,9
OTRO	7	1	5,6	11,1	100,0
	,	9	50,0	Missing	
		-----	-----	-----	
	Total	18	100,0	100,0	
Mean	3,667	Median	4,000	Mode	1,000
Std dev	2,646	Variance	7,000	Minimum	1,000
Maximum	7,000	Sum	33,000		

Valid cases 9 Missing cases 9

X6 FRACCION DEL PRECIO FINAL COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	6	33,3	37,5	37,5
	10	2	11,1	12,5	50,0
	15	3	16,7	18,8	68,8
	20	2	11,1	12,5	81,3
	30	1	5,6	6,3	87,5
	65	1	5,6	6,3	93,8
	70	1	5,6	6,3	100,0
	,	2	11,1	Missing	
		-----	-----	-----	
	Total	18	100,0	100,0	
Mean	18,750	Median	12,500	Mode	5,000
Std dev	20,372	Variance	415,000	Minimum	5,000
Maximum	70,000	Sum	300,000		

Valid cases 16 Missing cases 2



X7 CANT COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	150	2	11,1	18,2	18,2
	300	1	5,6	9,1	27,3
	600	2	11,1	18,2	45,5
	4800	1	5,6	9,1	54,5
	5000	1	5,6	9,1	63,6
	30000	2	11,1	18,2	81,8
	35000	2	11,1	18,2	100,0
	,	7	38,9	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	

Mean	12872,727	Median	4800,000	Mode	150,000
Std dev	15735,682	Variance	247611682	Minimum	150,000
Maximum	35000,000	Sum	141600,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 11 Missing cases 7

X8 UNIDAD CANT.COMPRADA NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
TON	1	5	27,8	50,0	50,0
BULTOS	4	1	5,6	10,0	60,0
GALONES	6	3	16,7	30,0	90,0
OTRO	7	1	5,6	10,0	100,0
	,	8	44,4	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	

Mean	3,400	Median	2,500	Mode	1,000
Std dev	2,633	Variance	6,933	Minimum	1,000
Maximum	7,000	Sum	34,000		

Valid cases 10 Missing cases 8





X9 FRACCION DEL PRECIO FINAL NO COSECHA

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	5	9	50,0	56,3	56,3
	10	2	11,1	12,5	68,8
	15	2	11,1	12,5	81,3
	60	1	5,6	6,3	87,5
	70	1	5,6	6,3	93,8
	75	1	5,6	6,3	100,0
	,	2	11,1	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	

Mean	18,750	Median	5,000	Mode	5,000
Std dev	25,000	Variance	625,000	Minimum	5,000
Maximum	75,000	Sum	300,000		

Valid cases 16 Missing cases 2

X10A BENEFICIO REALIZADO2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
NINGUNO	1	5	27,8	31,3	31,3
ACOPIO	2	2	11,1	12,5	43,8
SELECCION	4	1	5,6	6,3	50,0
EMPAQUE	6	1	5,6	6,3	56,3
TRANSFORMACION	7	2	11,1	12,5	68,8
TRANSPORTE	9	5	27,8	31,3	100,0
	,	2	11,1	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	

Mean	4,875	Median	5,000	Mode	1,000
Std dev	3,538	Variance	12,517	Minimum	1,000
Maximum	9,000	Sum	78,000		

\* Multiple modes exist. The smallest value is shown.

Valid cases 16 Missing cases 2



X10B BENEFICIO REALIZADO3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
CLASIF	5	1	5,6	25,0	25,0
EMPAQUE	6	2	11,1	50,0	75,0
SECADO	8	1	5,6	25,0	100,0
	,	14	77,8	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
Mean	6,250	Median	6,000	Mode	6,000
Std dev	1,258	Variance	1,583	Minimum	5,000
Maximum	8,000	Sum	25,000		

Valid cases 4 Missing cases 14

X10C BENEFICIO REALIZADO4

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
EMPAQUE	6	1	5,6	100,0	100,0
	,	17	94,4	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
Mean	6,000	Mode	6,000	Minimum	6,000
Maximum	6,000	Sum	6,000		

Valid cases 1 Missing cases 17



X11 PRESENTACION DE VENTA1

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	4	22,2	28,6	28,6
BOLSAS	3	6	33,3	42,9	71,4
OTRO	6	4	22,2	28,6	100,0
	,	4	22,2	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>3,571</b>	<b>Median</b>	<b>3,000</b>	<b>Mode</b>	<b>3,000</b>
<b>Std dev</b>	<b>1,651</b>	<b>Variance</b>	<b>2,725</b>	<b>Minimum</b>	<b>2,000</b>
<b>Maximum</b>	<b>6,000</b>	<b>Sum</b>	<b>50,000</b>		

Valid cases 14 Missing cases 4

X11A PRESENTACION DE VENTA2

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
BULTOS	2	1	5,6	33,3	33,3
BOLSAS	3	1	5,6	33,3	66,7
LATAS	4	1	5,6	33,3	100,0
	,	15	83,3	Missing	
	<b>Total</b>	<b>18</b>	<b>100,0</b>	<b>100,0</b>	
<b>Mean</b>	<b>3,000</b>	<b>Median</b>	<b>3,000</b>	<b>Mode</b>	<b>2,000</b>
<b>Std dev</b>	<b>1,000</b>	<b>Variance</b>	<b>1,000</b>	<b>Minimum</b>	<b>2,000</b>
<b>Maximum</b>	<b>4,000</b>	<b>Sum</b>	<b>9,000</b>		

\* Multiple modes exist. The smallest value is shown.

Valid cases 3 Missing cases 15



X11B PRESENTACION DE VENTA3

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	,	18	100,0	Missing	
	Total	18	100,0	100,0	
Valid cases	0	Missing cases	18		

X12 PORCENTAJE PERDIDAS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
	3	2	11,1	66,7	66,7
	4	1	5,6	33,3	100,0
	,	15	83,3	Missing	
	Total	18	100,0	100,0	
Mean	3,333	Median	3,000	Mode	3,000
Std dev	,577	Variance	,333	Minimum	3,000
Maximum	4,000	Sum	10,000		
Valid cases	3	Missing cases	15		

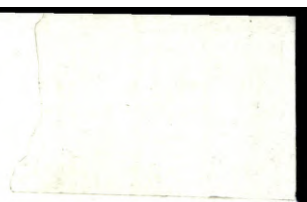












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